

# **Add-on** MODULES

FOR THE STONE PROFIT SYSTEM



**STONE  
PROFIT SYSTEMS**  
YOU GIVE A LOT TO YOUR BUSINESS >> SO DO WE

# What **is it?**



## **CUSTOMER CONSIGNMENT MODULE**

Manages Inventory **given to CONSIGNMENT CUSTOMER** on consignment.

Inventory is still an asset of YOUR COMPANY **until consumed by the Consignment Customer.**

Does not increase your Consignment Customer's Accounts Receivable upon transfer of inventory from your location to Customer's Location but marks the physical location of inventory to that of your customer location.



## **SUPPLIER CONSIGNMENT MODULE**

Manages inventory **brought from CONSIGNMENT SUPPLIER** on consignment.

Inventory is still an asset of Consignment Supplier **until sale by your company.**

Filters **Regular Payable** from **Consignment Payable**. Also gives a real time report of what inventory is physically located at your company warehouse that belongs to your supplier.

# Why **do I need it?**



## **CUSTOMER CONSIGNMENT MODULE**

If your company would like to place some of your inventory on consignment at one of your customers' location and get paid for it only when your customer consumes it then this module is the perfect tool to manage such inventory.

This module keeps all the consignment inventory **very transparent** to all your users as available inventory for sale **in regular inventory search.**

It also has **powerful consignment analysis engine** that reports what the **profitability** and **average shelf life** of inventory at a consignment customer is before the customer consumes it.

The **barcode feature** of this module allows your sales person to **scan** all your material during his/her visits to the customer location to automatically find out what has been consumed since the last visit.



## **SUPPLIER CONSIGNMENT MODULE**

If your company would like to take some inventory from your supplier on consignment and only pay for it when your company sells it then this module is a perfect tool to manage such inventory.

This module reports at a button's click all the inventory that is physically located in your company warehouse but belongs to your supplier.

It filters your **supplier's inventory** from your **regular inventory** but combines both in inventory search so that they are both available for sale.

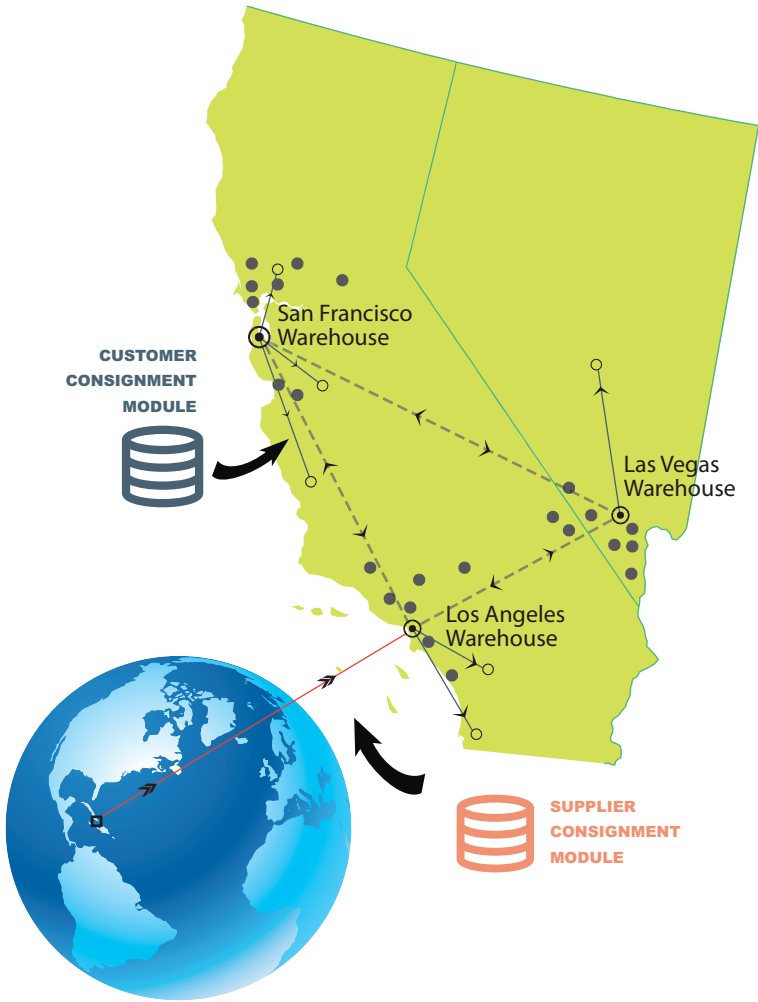
It reports periodically every two weeks or every month the inventory that was consumed or sold by your company in that period. It also figures out the exact amount due to the supplier for the **inventory consumed/sold during this period.**

# How does it work?



The functioning of both the SPS SUPPLIER Consignment module and CUSTOMER Consignment Module are illustrated using an **example** Granite Distribution Company ("ABC GRANITE COMPANY")

## 01 CONSIGNMENT Module



*In this Example*  
**ABC GRANITE COMPANY** has  
 - 3 Warehouse Locations  
 - 1 CONSIGNMENT Supplier  
 - 6 CONSIGNMENT Customers  
 - 23 Active Non Consignment Regular Customers

**LEGEND**

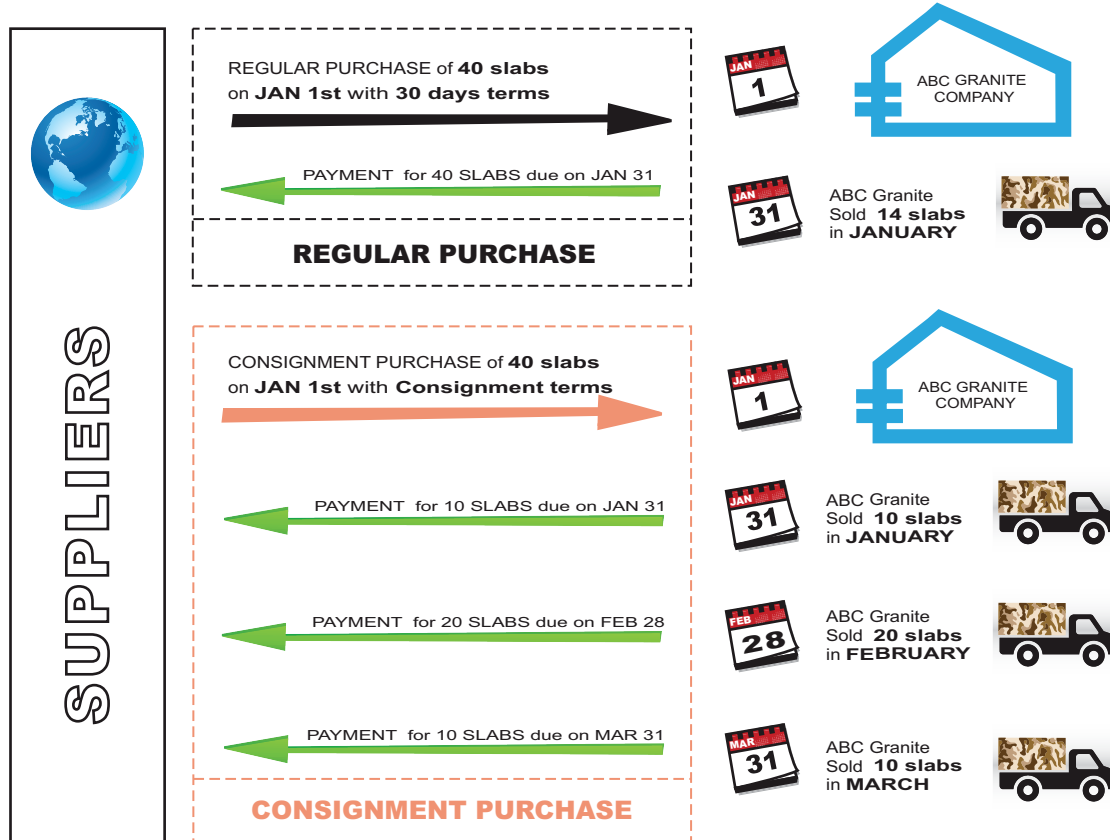
- COMPANY WAREHOUSE LOCATION**  
 Location is Physically operated by ABC Granite Company and the Physical Inventory is an asset of the company.
- CONSIGNMENT LOCATION (CONSIGNMENT CUSTOMER)**  
 This is an active customer's location operated and owned by the customer but consignment inventory physically placed at the customer's premises is owned by ABC Granite Company. The consignment inventory at the customer is an asset of ABC Granite Company and Consignment customer pays for the material as the material is consumed.
- REGULAR CUSTOMER**  
 A Regular customer is a strictly COD or on Account / Payment Terms customer and is liable for payment upon the receipt of the inventory.  
 A Regular Active Customer can be defined/designated as a consignment location.
- CONSIGNMENT SUPPLIER**  
 A supplier that has given material on consignment to ABC Granite Company on condition that ABC Granite is liable to pay for the material only upon sale by ABC Granite to one of its customer

**ABC Granite Company's  
 CONSIGNMENT STRUCTURE**

# How does it work?



## DIFFERENCE between REGULAR PURCHASE and CONSIGNMENT PURCHASE in SPS



01 CONSIGNMENT Module

### IMPORTANT FEATURES

Filters regular and consignment purchase payables:

The System notifies the consignment payables separately so that they are not paid along with the regular payables.

Reports Unsold Available Inventory per supplier:

The system tracks exact number of slabs brought from each supplier that have not been sold yet and are available for sale.

Reports Materials sold per supplier periodically:

The system reports for any given period of time the sold materials that were brought from a supplier on consignment.

# Screenshots: SUPPLIER CONSIGNMENT MODULE

## 01 CONSIGNMENT Module

STONE PROFIT SYSTEMS ABC GRANITE COMPANY System Administrator

:: Home :: Dashboard :: Quick Search :: Preferences :: Change Password :: Logout

Administrator Locations Inventory Customers Jobs Sales Purchases Accounting Reports Selections: 7

As of  go

**Aged Payables - Supplier**  
As of January 21, 2010 Prev - Next - Page 2 of 5  
Age by Due Date: 51 - 100 (216)

Supplier =  Search Export Print

Supplier	Invoice #	Date	0 - 30	31 - 60	61 - 90	> 90	Amount Due
Antolini Lu	2534	C 8/5/2009				8,487.00	8,487.00
Antolini Lu	Check	8/11/2009				-500.00	-500.00
Antolini Lu	Check	C 8/11/2009				9,398.07	9,398.07
Antolini Lu	Check	8/12/2009				100.00	100.00
Antolini Lu	23434	C 9/2/2009				15,929.00	15,929.00
Antolini Lu	Test123	12/15/2009		899.00			899.00
Antolini Lu		1/20/2010	1,062.00				1,062.00
Antolini Lu		1/21/2010	500.00				500.00
Antolini Lu		4/11/2010	431.66				431.66
<b>Antolini Luigi / 045 6862439 / Mario</b>			<b>1,993.66</b>	<b>899.00</b>		<b>33,414.07</b>	<b>36,306.73</b>
Antolini Te		2/20/2009				3.00	3.00
Antolini Te		C 7/2/2009				1,520.00	1,520.00
<b>Antolini Test</b>			<b>0.00</b>			<b>1,523.00</b>	<b>1,523.00</b>
Brazilian Gr			1,000.00				1,000.00
Brazilian Gr	45167	1/14/2008				26,785.00	26,785.00
Brazilian Gr		1/23/2008				1,400.00	1,400.00
Brazilian Gr		C 4/14/2008				16,100.00	16,100.00
Brazilian Gr	394893	7/16/2008				720.00	720.00
Brazilian Gr	010/20010	9/19/2008				5,320.00	5,320.00
Brazilian Gr		10/15/2008				9,700.00	9,700.00
Brazilian Gr		C 11/10/2008				13,500.00	13,500.00
Brazilian Gr		2/13/2009				1,707.80	1,707.80
Brazilian Gr	Check	4/1/2009				13,500.00	13,500.00
Brazilian Gr		5/12/2009				14,795.32	14,795.32
Brazilian Gr		8/5/2009				5,000.00	5,000.00
<b>Brazilian Granite And Marble / 49-</b>			<b>1,012.00</b>			<b>99,301.49</b>	<b>100,313.49</b>

C: CONSIGNMENT PURCHASE PAYABLE

### ACCOUNTS PAYABLE PAGE

This Screenshot shows how payables are **tagged / marked** with a red "C" identifying the consignment purchases separately from regular payables.

# Screenshots:



Available Supplier Consignment Inventory - TEST SUPPLIER: 1 - 50 (1952)											
Pur. Date	Purchase#	Material	SKU	Supplier	UniqueID	Purchase L x W	Purchase Quantity	Units	Supplier Ref.	Lot#	Bdl
4/4/2008	50	3CM CACTUS BOREALE		TEST SUPPLIER	50-2	109 x 74	56.01	SQFT.			5
4/4/2008	50	3CM CACTUS BOREALE		TEST SUPPLIER	50-3	109 x 74	56.01	SQFT.			5
4/4/2008	50	3CM CACTUS BOREALE		TEST SUPPLIER	50-4	109 x 74	56.01	SQFT.			5
4/4/2008	50	3CM CACTUS BOREALE		TEST SUPPLIER	50-5	109 x 74	56.01	SQFT.			5
4/4/2008	50	3CM CACTUS BOREALE		TEST SUPPLIER	50-6	109 x 74	56.01	SQFT.			5
4/4/2008	50	3CM CACTUS BOREALE		TEST SUPPLIER	50-7	109 x 74	56.01	SQFT.			5
4/4/2008	50	3CM CACTUS BOREALE		TEST SUPPLIER	50-8	109 x 74	56.01	SQFT.			6
4/4/2008	50	3CM CACTUS BOREALE		TEST SUPPLIER	50-9	109 x 74	56.01	SQFT.			6
4/4/2008	50	3CM CACTUS BOREALE		TEST SUPPLIER	50-10	109 x 74	56.01	SQFT.			6
4/4/2008	50	3CM CACTUS BOREALE		TEST SUPPLIER	50-11	109 x 74	56.01	SQFT.			6
4/4/2008	50	3CM CACTUS BOREALE		TEST SUPPLIER	50-12	109 x 74	56.01	SQFT.			6
4/4/2008	50	3CM CACTUS BOREALE		TEST SUPPLIER	50-13	109 x 74	56.01	SQFT.			6
4/4/2008	50	3CM CACTUS BOREALE		TEST SUPPLIER	50-14	109 x 74	56.01	SQFT.			6
4/4/2008	50	3CM GIALLO VENEZIANO Made In Italy		TEST SUPPLIER	50-35	111 x 60	46.25	SQFT.			1
4/4/2008	50	3CM GIALLO VENEZIANO Made In Italy		TEST SUPPLIER	50-37	111 x 60	46.25	SQFT.			1
4/4/2008	50	3CM GIALLO VENEZIANO Made In Italy		TEST SUPPLIER	50-41	111 x 60	46.25	SQFT.			2
4/4/2008	50	3CM GIALLO VENEZIANO Made In Italy		TEST SUPPLIER	50-42	111 x 60	46.25	SQFT.			2
4/4/2008	50	3CM GIALLO VENEZIANO Made In Italy		TEST SUPPLIER	50-43	111 x 60	46.25	SQFT.			2

## UNSOLD INVENTORY PER CONSIGNMENT SUPPLIER

This real time report lists only the **inventory from consignment purchases** and also removes them from the list as soon as they are sold to the end customer.

This report can be given to the consignment supplier **periodically** to report what part of **your inventory belongs to the supplier** at any point of time.

# Screenshots: SUPPLIER CONSIGNMENT MODULE

Report of Slabs Sold in a month (period of time) that were on consignment from a supplier.

**Sold Supplier Consignment Inventory - TEST SUPPLIER: 1 - 24 (24)**

Sale Inv Date (B) Between 1/1/2010 and 1/31/2010 Search All

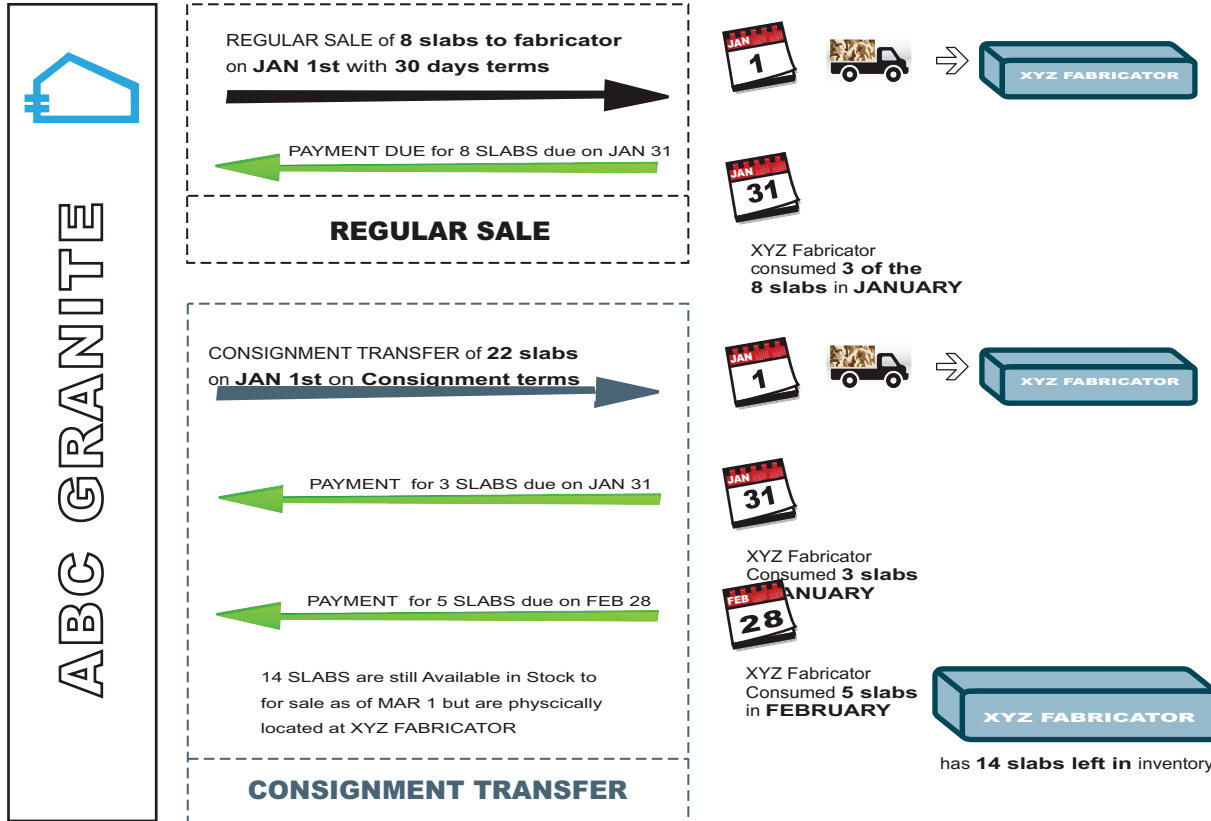
Pur. Date (A) ▲	Purchase#	Sale Inv Date (B)	Customer	Material	SKU	Supplier	UniqueID	Purchase L x W	Quantity	Units
5/19/2008	1	1/6/2010	Granite & Marble Designs LLC	3CM GIALLO PORTOFINO		TEST SUPPLIER	1-16	112 x 69	53.67	SQFT.
5/20/2008	16	1/6/2010	ELITE CABINETRY & GRANITE	3CM IMPALA BLACK Made In Italy		TEST SUPPLIER	16-3	129 x 66	59.13	SQFT.
5/20/2008	16	1/4/2010	EUROPEAN MARBLE CO INC.	3CM BLUE PEARL ROYAL		TEST SUPPLIER	16-38	132 x 69	-63.25	SQFT.
5/21/2008	25	1/5/2010	BREKHUS MARBLE & GRANITE	3CM BLUE PEARL GT		TEST SUPPLIER	25-20	114 x 73	57.79	SQFT.
5/21/2008	25	1/5/2010	BREKHUS MARBLE & GRANITE	3CM BLUE PEARL GT		TEST SUPPLIER	25-21	114 x 73	57.79	SQFT.
6/12/2008	53	1/4/2010	Stone International Of Denver	3CM YELLOW RAIN		TEST SUPPLIER	53-36	125 x 74	64.24	SQFT.
6/24/2008	85	1/6/2010	XCEL STONE	3CM TRAVERONYX		TEST SUPPLIER	85-23	107 x 58	43.10	SQFT.
12/10/2008	177	1/5/2010	Home Tech	3CM TYPHOON BORDEAUX LEATHERED		TEST SUPPLIER	177-17	126 x 72	63.00	SQFT.
12/10/2008	177	1/5/2010	Home Tech	3CM TYPHOON BORDEAUX LEATHERED		TEST SUPPLIER	177-19	126 x 72	63.00	SQFT.
4/8/2009	232	1/5/2010	MOROS FABRICATION	3CM TYPHOON BORDEAUX		TEST SUPPLIER	232-20	112 x 69	53.67	SQFT.
4/8/2009	232	1/5/2010	MOROS FABRICATION	3CM TYPHOON BORDEAUX		TEST SUPPLIER	232-21	112 x 69	53.67	SQFT.
5/12/2009	254	1/4/2010	TOUCH STONE GRANITE & MARBLE	3CM VERDE BUTTERFLY		TEST SUPPLIER	254-34	112 x 67	52.11	SQFT.
5/12/2009	254	1/4/2010	TOUCH STONE GRANITE & MARBLE	3CM VERDE BUTTERFLY		TEST SUPPLIER	254-37	112 x 67	52.11	SQFT.
9/8/2009	338	1/5/2010	GRANITE DEPOT INC	3CM APHRODITE EXTRA Labradorite		TEST SUPPLIER	338-8	106 x 66	48.58	SQFT.
9/8/2009	338	1/5/2010	GRANITE DEPOT INC	3CM APHRODITE EXTRA Labradorite		TEST SUPPLIER	338-9	106 x 66	48.58	SQFT.
9/8/2009	338	1/5/2010	GRANITE DEPOT INC	3CM APHRODITE EXTRA Labradorite		TEST SUPPLIER	338-10	106 x 66	48.58	SQFT.
9/8/2009	338	1/6/2010	Granite & Marble Designs LLC	3CM BOTTICINO FIORITO		TEST SUPPLIER	338-15	110 x 53	40.49	SQFT.
9/8/2009	338	1/6/2010	Granite & Marble Designs LLC	3CM BOTTICINO FIORITO		TEST SUPPLIER	338-16	110 x 53	40.49	SQFT.

This report lists the **materials from each consignment purchase** that have been **sold during the selected period of time**. Payments are made to the supplier periodically. The payments are also applied to the various purchases according to the total cost of products sold from each purchase.

# How does it work?



## DIFFERENCE between REGULAR SALE AND CONSIGNMENT TRANSFER in SPS



01 CONSIGNMENT Module

### IMPORTANT FEATURES

#### Consignment Inventory Transfers are not considered as Sales:

Inventory transferred on consignment is not considered as a sale and does not affect the consignment customer's accounts receivable.

#### Consignment Location Inventory valuation and Analysis:

The System reports the value of consignment inventory at a location along with the average shelf life of material before consumption, age of materials on consignment etc.

#### Consignment Inventory visibility:

Inventory search treats consignment inventory as Inventory on hand allowing sales people complete visibility of consignment inventory. This allows salespeople to sell consignment inventory along with regular in stock inventory.



# Screenshots:



List of Locations Screen listing Warehouse Locations and Consignment Locations.

Warehouse Locations: 1 - 3 (3) <a href="#">Add New...</a>					
Name	Contact Name	Address	Phone/Fax	Type	
FLORIDA		5487 Bay Way Florida FL - 45689		Warehouse	
Grein USA	Patricio	445 E Ohio St. Salt Lake City UT - 060611	Ph: 312-828-0600	Warehouse	
LOS ANGELES		8649 Clifton Way Beverly Hills CA - 89899	Ph: 800-898-8888	Warehouse	

Consignment Locations: 1 - 12 (12) <a href="#">Add New...</a>					
Name	=	Search	Export	Print	
Name	Contact Name	Address	Phone/Fax	Type	
ABC Company	Joe Scmoe	2057 W Division Chicago IL	Ph: 444-444-8888	Consignment	
Absolute Marble		10 Flanders Rd Westboro	Ph: 508-444-0000	Consignment	
Bridget		8 Charlet Dr. Destin - 0000	Fax: 773-527-2870	Consignment	
Chandu			Ph: 020-202-0202	Consignment	
Consign Customer	Connie	8897 Car Court Carson IL - 60688	Ph: 847-584-8463 Fax: 847-784-7844	Consignment	
Courtesy Tile	Candida	1067 Brompton Lane Colfax US - 10938456	Ph: 765-427-8922	Consignment	
Double Matrix	Ravi	445 Lincoln Eve Chicago IL - 60611	Ph: 312-720-1074	Consignment	
Global Source	Joe Livorno	5757 N Lincoln Ave. Chicago IL - 60640	Ph: 293-232-4423	Consignment	
John Doe		39939 Lincoln Ave Chicago IL - 39839		Consignment	
Madhav Marbles	Madhav	Madhav Commercial Complex Hyderabad AP - 50082	Ph: 312-828-0600	Consignment	
Ravi-test	Surya Arjun	5455 N Sherdian Chicago IL - 39400	Ph: 312-446-8499	Consignment	
TJ GRANITE AND MARBLE, LLC	ANTONY	7500 SW 8TH STREET MIAMI FK - 33127	Ph: 305-335-3535 Fax: 305-665-6565	Consignment	

This list of locations screen is divided into two sections to filter the two types of locations separately.

- Warehouse Locations:** These locations are **fully owned or operated by your company** and the inventory in the locations is fully an asset of your company.
- Consignment Locations:** These locations are **your customer's locations** but some of the inventory at their locations is given by your company on consignment and are an asset of your company.

# Screenshots:



## Consignment Customer Page

Location (Consignment)
[Edit Information](#)

Name: **Absolute Marble**

Type: Consignment

Address: 10 Flanders Rd  
Westboro

Phone(s): 508-444-0000

Fax: *-none-*

Email: *-none-*

Url: *-none-*

Contact: *-none-*

Parent: **Grein USA**

Mobile: *-none-*

Pager: *-none-*

Notes:

Links

- [Edit this Consignment](#)
- [Delete this Consignment](#)
- [List Contacts](#)
- [View Consignment Inventory](#)
- [Slab Inventory](#)
- [Other Inventory](#)
- [List All Locations](#)

**OUTGOING Open Transfers >>: 1 - 2 (2)**

Transfer#	Initiated	Completed	Transferred To	Items				
<a href="#">38</a>	<a href="#">10/8/2007</a>		Grein USA	0				<a href="#">Complete</a>
<a href="#">40</a>	<a href="#">10/8/2007</a>		Grein USA	0				<a href="#">Complete</a>

**INCOMING Open Transfers <<: 1 - 4 (4)**

Transfer#	Initiated	Completed	Transferred From	Items				
<a href="#">25</a>	<a href="#">8/28/2007</a>	<a href="#">8/29/2007</a>	Grein USA	3				<a href="#">Complete</a>
<a href="#">27</a>	<a href="#">8/29/2007</a>		Grein USA	10				<a href="#">Complete</a>
<a href="#">30</a>	<a href="#">9/4/2007</a>		Grein USA	1				<a href="#">Complete</a>
<a href="#">52</a>	<a href="#">11/30/2009</a>		Grein USA	0				<a href="#">Complete</a>

**Recently Completed Transfers: 1 - 7 (7)**

Transfer#	Initiated	Completed	Transferred From	Transferred To	Items
<a href="#">68</a>	<a href="#">12/31/2009</a>	<a href="#">12/31/2009</a>	Global Source	Absolute Marble	5
<a href="#">67</a>	<a href="#">12/31/2009</a>	<a href="#">12/31/2009</a>	Global Source	Absolute Marble	0
<a href="#">51</a>	<a href="#">11/30/2009</a>	<a href="#">11/18/2009</a>	Grein USA	Absolute Marble	3
<a href="#">39</a>	<a href="#">10/8/2007</a>	<a href="#">10/15/2009</a>	Absolute Marble	Grein USA	0
<a href="#">43</a>	<a href="#">10/5/2007</a>	<a href="#">9/25/2009</a>	Grein USA	Absolute Marble	4
<a href="#">42</a>	<a href="#">10/8/2007</a>	<a href="#">9/25/2009</a>	Grein USA	Absolute Marble	1
<a href="#">41</a>	<a href="#">10/8/2007</a>	<a href="#">10/10/2007</a>	Absolute Marble	Grein USA	0

[MORE >>](#)

Consignment Customer Page:

This page shows all the **open transfers to and from that customer location**. Each of the transfer number can be clicked on to see the detail of the materials that were transferred in that Transfer order.

This page also has links to reports on the right to show the list of **inventory value at that consignment customer location**.

01 CONSIGNMENT Module

# Screenshots:



Transfer page of Inventory from Warehouse Location to Consignment Location.

STONE PROFIT SYSTEMS ABC GRANITE DISTRIBUTION COMPANY

Menu Search System Administrator

Administrator Locations Inventory Customers Jobs Sales Purchases Accounting Reports Selections: 6

Transfer #:31 Change Information Links

Date Initiated: 9/10/2007 From: ABC GRANITE DISTRIBUTION COMPANY  
Date Completed: -none- Contact: Patricio  
This Transfer is NOT Completed Address: 445 E Ohio St.  
Signed By: The Slab Depot - Carlos Simoes Toni Phone: 312-828-0600  
To: TJ GRANITE AND MARBLE, LLC  
Contact: ANTONY  
Address: 7500 SW 8TH STREET  
MIAMI FK - 33127  
Phone: 305-335-3535  
Fax: 305-665-6565

Links  
Change Transfer Information  
Delete this Transfer  
Append Current Selections to this Transfer  
View Map G M Y

Steps  
1. Add Transfer Materials  
2. Print Shipping Worksheet  
3. Print Transfer Order [Prices] [No Prices]  
4. Print Receiving Worksheet  
5. Update [Slab Sizes] [Bin Numbers]  
6. Complete this Transfer

Documents  
Print Barcodes

Transferred Items: 1 - 10 (10) Add New...

Unique ID	Material	Bin#	Size	Re-Measured	Unit Price	Total
1177-20 (A)	2cm Giallo Fiorito		48 SQFT. (117" x 59")	117" x 59"	\$6.50	\$311.59
1177-21 (A)	2cm Giallo Fiorito		48 SQFT. (117" x 59")	117" x 59"	\$6.50	\$311.59
1177-23 (A)	2cm Giallo Fiorito		48 SQFT. (117" x 59")	117" x 59"	\$6.50	\$311.59
1177-25 (A)	2cm Giallo Fiorito		48 SQFT. (117" x 59")	117" x 59"	\$6.50	\$311.59
1177-26 (A)	2cm Giallo Fiorito		48 SQFT. (117" x 59")	117" x 59"	\$6.50	\$311.59
1177-27 (A)	2cm Giallo Fiorito		48 SQFT. (117" x 59")	117" x 59"	\$6.50	\$311.59
1177-28 (A)	2cm Giallo Fiorito		48 SQFT. (117" x 59")	117" x 59"	\$6.50	\$311.59
1177-29 (A)	2cm Giallo Fiorito		48 SQFT. (117" x 59")	117" x 59"	\$6.50	\$311.59
1177-34 (C)	2cm Giallo Fiorito		47 SQFT. (117" x 58")	117" x 58"	\$6.50	\$306.31
1177-35 (C)	2cm Giallo Fiorito		47 SQFT. (117" x 58")	117" x 58"	\$6.50	\$306.31
Total:						\$3,105.38

these are the steps to be followed by a user in a transfer procedure

01 CONSIGNMENT Module

The screen above show the **transfer page** to list the inventory moving from one of the **warehouse location** to the **consignment location**. This screen has various steps on the right hand side prompting the user to follow the steps involved in the life cycle of a transfer.

# Screenshots: CUSTOMER CONSIGNMENT MODULE

## Consignment Location Inventory Value




STONE PROFIT SYSTEMS ABC GRANITE DISTRIBUTION COMPANY

Menu Search  System Administrator

Administrator Locations Inventory Customers Jobs Sales Purchases Accounting Reports :: Logout

Selections: 6

### Consignment Slabs for Global Kitchens 1 - 25 (25)

Material =  Search   Export  Print

Material	Unique ID	Unit Cost	Unit Freight	Total Unit Cost	Total Landed Cost
3CM Abalone	1049-1	\$10.90	\$0.00	\$10.90	\$1,126.33
3CM Abalone	1049-2	\$10.90	\$0.00	\$10.90	\$1,126.33
2cm Giallo Fiorito	1177-7	\$3.50	\$0.73	\$4.23	\$189.18
2cm Giallo Fiorito	1177-8	\$3.50	\$0.73	\$4.23	\$189.18
2cm Giallo Fiorito	1177-9	\$3.50	\$0.73	\$4.23	\$189.18
2cm Giallo Fiorito	1177-10	\$3.50	\$0.73	\$4.23	\$189.18
2cm Giallo Fiorito	1177-11	\$3.50	\$0.73	\$4.23	\$187.53
2cm Giallo Fiorito	1177-12	\$3.50	\$0.73	\$4.23	\$187.53
2cm Giallo Fiorito	1177-13	\$3.50	\$0.73	\$4.23	\$187.53
2cm Giallo Fiorito	1177-14	\$3.50	\$0.73	\$4.23	\$187.53
2cm Giallo Fiorito	1177-15	\$3.50	\$0.73	\$4.23	\$187.53
2cm Giallo Fiorito	1177-16	\$3.50	\$0.73	\$4.23	\$187.53
2cm Giallo Fiorito	1177-17	\$3.50	\$0.73	\$4.23	\$187.53
2cm Giallo Fiorito	1177-18	\$3.50	\$0.73	\$4.23	\$187.53
2cm Giallo Fiorito	1177-19	\$3.50	\$0.73	\$4.23	\$187.53
2CM Abalone	1199-1	\$38.00	\$2.23	\$40.23	\$2,346.75
2CM Abalone	1199-4	\$38.00	\$2.23	\$40.23	\$2,346.75
2CM Antarctica	1164-32	\$6.36	\$0.00	\$6.36	\$318.00
2CM Alpha Brown	1164-45	\$5.45	\$0.00	\$5.45	\$272.50
2CM Abalone	1204-1	\$19.60	\$0.00	\$19.60	\$1,048.06
2CM Absolute Black	1256-1	\$5.00	\$3.15	\$8.15	\$219.09
2CM Absolute Black	1256-2	\$5.00	\$3.15	\$8.15	\$219.09
2CM Absolute Black	1256-3	\$5.00	\$3.15	\$8.15	\$219.09
2CM Absolute Black	1256-4	\$5.00	\$3.15	\$8.15	\$219.09
2CM Absolute Black	1256-5	\$5.00	\$3.15	\$8.15	\$219.09
		<b>199.71</b>	<b>29.70</b>	<b>229.41</b>	<b>12,124.66</b>
		<b>199.71</b>	<b>29.70</b>	<b>229.41</b>	<b>12,124.66</b>

*\*Does not include Slabs that are 'To be shipped'.*

The screen above reports the **consignment inventory value** of a particular consignment inventory location.

# Screenshots: CUSTOMER CONSIGNMENT MODULE

Inventory Search results include regular inventory on hand as well as consignment inventory.

01 CONSIGNMENT Module

Slab Inventory: 1 - 50 (1491)				
Material/Alternate Name		=	Search	Export Print Print BC
Material Name (Available)	Area	Location (Total-Hold=Available)	Tag	Picture
2CM Abalone (2Ab)				
2,519.28 SQFT.		50 - 9 (H) - 5 (V) = 36 Available		0 -None-
1065-5 (A)	125" x 125"	108.51 SQFT.	Grein USA (A1)	SO
<b>1 Slabs</b>		<b>108.51 SQFT.</b>	1 - 1 (H) - 0 (V) = 0 Available	
1164-1 (12-3A-A)	115" x 75"	59.90 SQFT.	Bridget (H-3)	I
1164-3 (12-3A-A)	115" x 75"	59.90 SQFT.	Grein USA (H-3)	SO
1164-5 (12-3A-A)	115" x 75"	59.90 SQFT.	Grein USA (H-3)	SO
<b>3 Slabs</b>		<b>179.70 SQFT.</b>	3 - 3 (H) - 0 (V) = 0 Available	
1199-1 (A-B)	114" x 70"	55.42 SQFT.	Absolute Marble (G-7)	I
1199-2 (A-B)	115" x 76"	60.69 (3) SQFT.	LOS ANGELES (G-7)	I
1199-3 (A-B)	114" x 76"	60.17 SQFT.	LOS ANGELES (G-7)	Hold
1199-4 (A-B)	115" x 75"	59.90 SQFT.	Absolute Marble (G-7)	I
1199-5 (A-B)	115" x 74"	59.10 SQFT.	ABC Company (G-7)	I
1199-6 (A-B)	114" x 76"	60.17 SQFT.	ABC Company (G-7)	I
1199-7 (A-B)	114" x 76"	60.17 SQFT.	ABC Company (G-7)	I
1199-8 (A-B)	114" x 76"	60.17 SQFT.	ABC Company (G-7)	I
1199-9 (A-B)	113" x 76"	59.64 SQFT.	ABC Company (G-7)	I
1199-10 (A-B)	114" x 76"	60.17 SQFT.	LOS ANGELES (G-7)	I
1199-11 (A-B)	114" x 76"	60.17 SQFT.	LOS ANGELES (G-7)	I
1199-12 (A-B)	114" x 76"	60.17 SQFT.	LOS ANGELES (G-7)	I
1199-13 (A-B)	114" x 76"	60.17 SQFT.	LOS ANGELES (G-7)	I
1199-14 (A-B)	114" x 76"	60.17 SQFT.	Courtesy Tile (G-7)	I
1199-15 (A-B)	114" x 76"	60.17 SQFT.	LOS ANGELES (G-7)	I
1199-16 (A-B)	114" x 76"	60.17 SQFT.	LOS ANGELES (G-7)	I
1199-17 (A-B)	114" x 76"	60.17 SQFT.	LOS ANGELES (G-7)	I
1199-18 (A-B)	114" x 76"	60.17 SQFT.	LOS ANGELES (G-7)	I
1199-19 (A-B)	114" x 76"	60.17 SQFT.	LOS ANGELES (G-7)	I

Warehouse Locations

Consignment Locations

# What **is it?**



## CRM MODULE

The SPS CRM Module is a perfect tool for managing and nurturing a company's interactions with existing customers, suppliers, vendors and sales prospects.

The CRM Module manages

1. Communications with customers/suppliers
2. Phone calls & messages
3. Meetings & reminders
4. Calendar of Events

# Why **do I need it?**



## CRM MODULE

This module helps your sales people in creating new relations with prospective customers. The system

1. **Organizes** the customer based on the **zones**.
2. **Tracks** targeted **marketing communications** with prospective customers.
3. Allows Identification of prospective customers with a **star rating** based on **buying power and lead fertility**.

A major benefit can be the development of better relations with your existing customers. The system

1. Identifies which of your **customers are profitable** and which are not.
2. Gives you a more organized approach in **nurturing customer relationships** in order to win more business in the future.

Ultimately this could lead to:

1. **Enhanced customer satisfaction and retention**, ensuring that your good reputation in the marketplace continues to grow.
2. Increased value from your existing customers and reduced costs associated with servicing them, **increasing your overall efficiency** and **reducing total cost of sales**.
3. **Improved profitability** by focusing on the most profitable customers and dealing with the unprofitable in more cost effective ways.

## IMPORTANT FEATURES

### Zone Tree:

Prospective customers can be divided into various zones.

### Customer Ratings:

Prospective customers given ratings based on buying power and Existing customers given ratings based on profitability and open receivables.

### Contact management:

Contact information for multiple customer contacts can be organized and tracked.

### Quote Management:

Quotes/Estimates given to customers can be tracked effectively and reminders can be sent to customers periodically.

### Maps:

Customers can be mapped on a custom map of the target market for easy analysis and planning of marketing activities.

### Calendars:

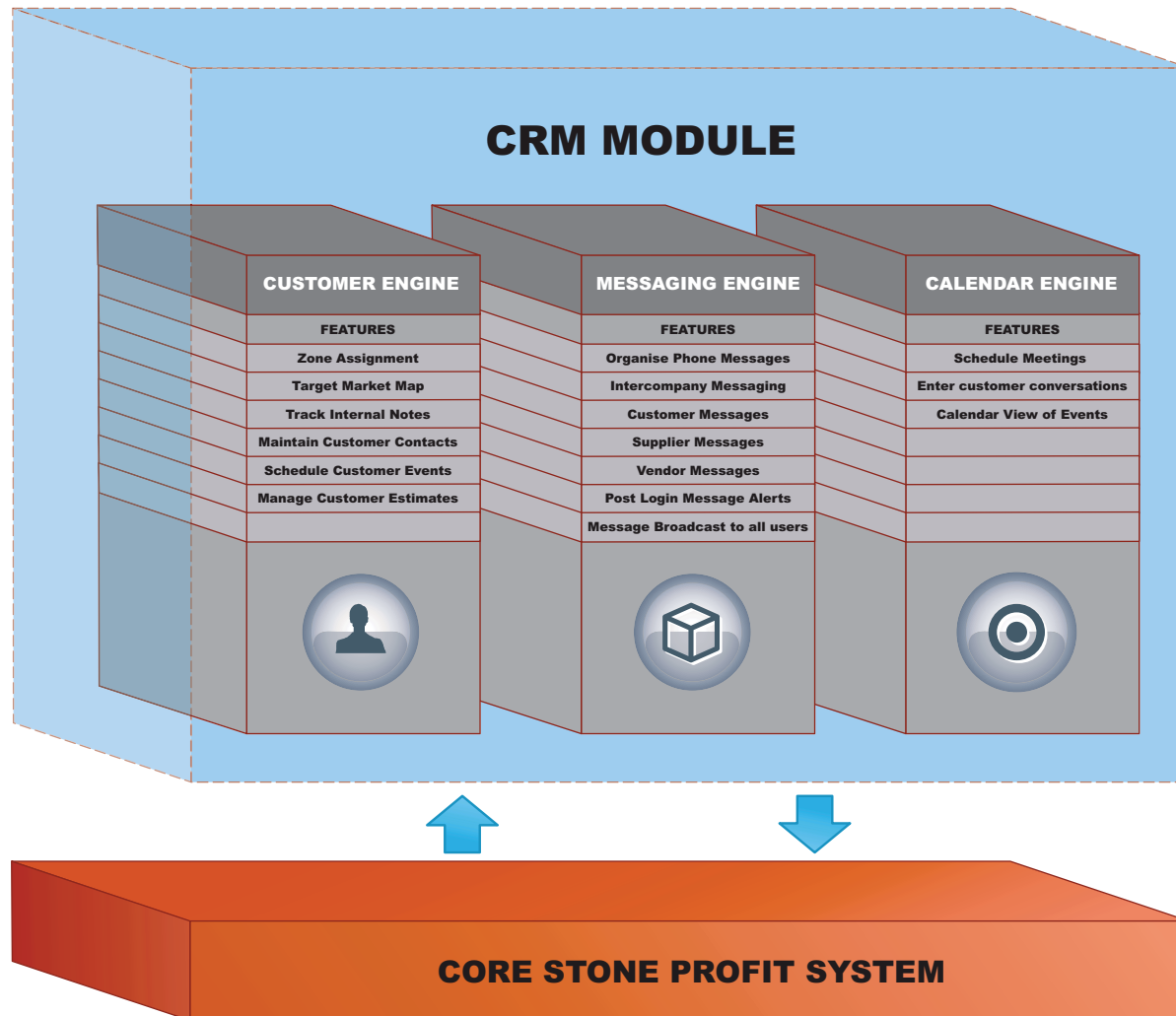
Various calendars can be setup to track events and tasks related to customers. Scheduled Meetings can also be entered into the calendar system.

# How does it work?

The CRM Module has three engines to manage better relationships with existing customers and create new relationships with prospective customers.

1. **Customer Engine:** To divide customers based on zones and manage star ratings for customers based on buying power.
2. **Messaging Engine:** To manage communications with customers, suppliers and vendors.
3. **Calendar Engine:** To manage events, schedule meetings with Customers, Homeowners, Suppliers, Vendors etc.

## 02 CRM Module



# Screenshots: CRM MODULE

STONE PROFIT SYSTEMS Double Matrix Ravi Rudraraju

Home Dashboard Quick Search Preferences Change Password Logout

Administrator Locations Inventory Customers Jobs Sales Suppliers Purchases Accounting Reports

**Prospective Customers Search**

Name: [ ] Contact Name: [ ]  
 City: [ ] State: [ ]  
 Rating: [ ] Zone: [ ]  
 Sales Person: [ ]

List All Prospective Customers [Clear] [Search]

**Prospective Customers: 1 - 50 (865)** Add New...

Name	Contact Name	Address	Phone	Customer Type	Rating	Zone	O	Sales Person	Email
9T10 Stone		Anniston AL		Need To Call	★	Not Defined		Patrick	
A & C Construction Supply		Grand Prairie TX		Fabricator	★	Not Defined			
A & S Sales, Inc.		458 S. Pickett St. Alexandria VA - 22304		Fabricator	★★★★	Washington DC			
A & V Imports		70 Snidercroft Road Unit 0 Concord ON - L4K 2K3	905-761-1889	Distributor	★★★★★	Toronto			info@avgranite.com info@avgranite.com
A And S Marble And Granite Imports A&S A & S A And S		1395 Chattahoochee Avenue Atlanta GA - 30318	404.603.8182	Distributor	★★★★★	Atlanta			
A G M Imports		33 Hunter Road Hilton Head Island SC - 29926	843 689 3237	Distributor	★★★★★	Savannah		Chandu Kiran	agmimports@hargra
A Ottavino Corp	John Volpato	80-60 Pitkin Ave Ozone Park NY - 11417	718 848 9404	Fabricator	★	New York			
A Ottavino Corp		4600 Goodview Rd Winona MN - 55987	(507) 454-4336	Manufacturer	★★★★★	Minneapolis			
A&S Marble & Granite Imports		5351 Royal Woods Pkwy. Tucker GA - 30084	770-414-5123	Distributor	★★★★	Atlanta			
A. & G. Marble Inc.		132-19 34th Avenue Flushing NY - 11354		Distributor / Fabricator	★★★★	New York			
A.G. Logistics Do Brasil Ltda.	Alexandre Pinheiro		55(11) 5051.2315	International	★				a.pinheiro@aglogistic a.pinheiro@aglogistic
A.lacroix Et Fils Granit Ltte	Jacques Drouin	450 Rue Principale Quebec	819.652.2828	Manufacturer	★★★★				
ABC Stone Trading		38 Kinkel St Westbury NY	516-997-9412	Need To Call	★★★★			Patrick	
Abc Worldwide Stone		234 Banker Street Brooklyn NY - 11222	718.389.8360	Non Slab Distributor	★★★★★				
Ace Granite	OW - Miro Agremiro	1345 Bennet Dr # 101 Longwood FL - 32750-7600	407-869-0919	Quarry Manufacturer	★★★	Orlando			
Acme Stone		4608 N.Cortez Ave Tampa FL - 33614	(813) 8...						
Acme Stone Co., Inc.		1700 Fancy Gap Rd. Mount Airy NC - 27030	336-786...						
Acorn Granite & Natural Stone		2727 W Madison St Chicago IL - 60612	773 533...						
Acoustical Specialties And Supply		7507 Sears Blvd, Pensacola, FL 32514, USA Pensacola FL							
Active Tile	Marchello Golemme	5215 8th Street N.E.	403 274...						Info@activetile.com

*rating denotes the customer's buying power and size.*

*zone is the area in the target market the customer is assigned to.*

*clicking on customer name takes user to customer detail page.*

*internal notes regarding each customer can be tracked.*

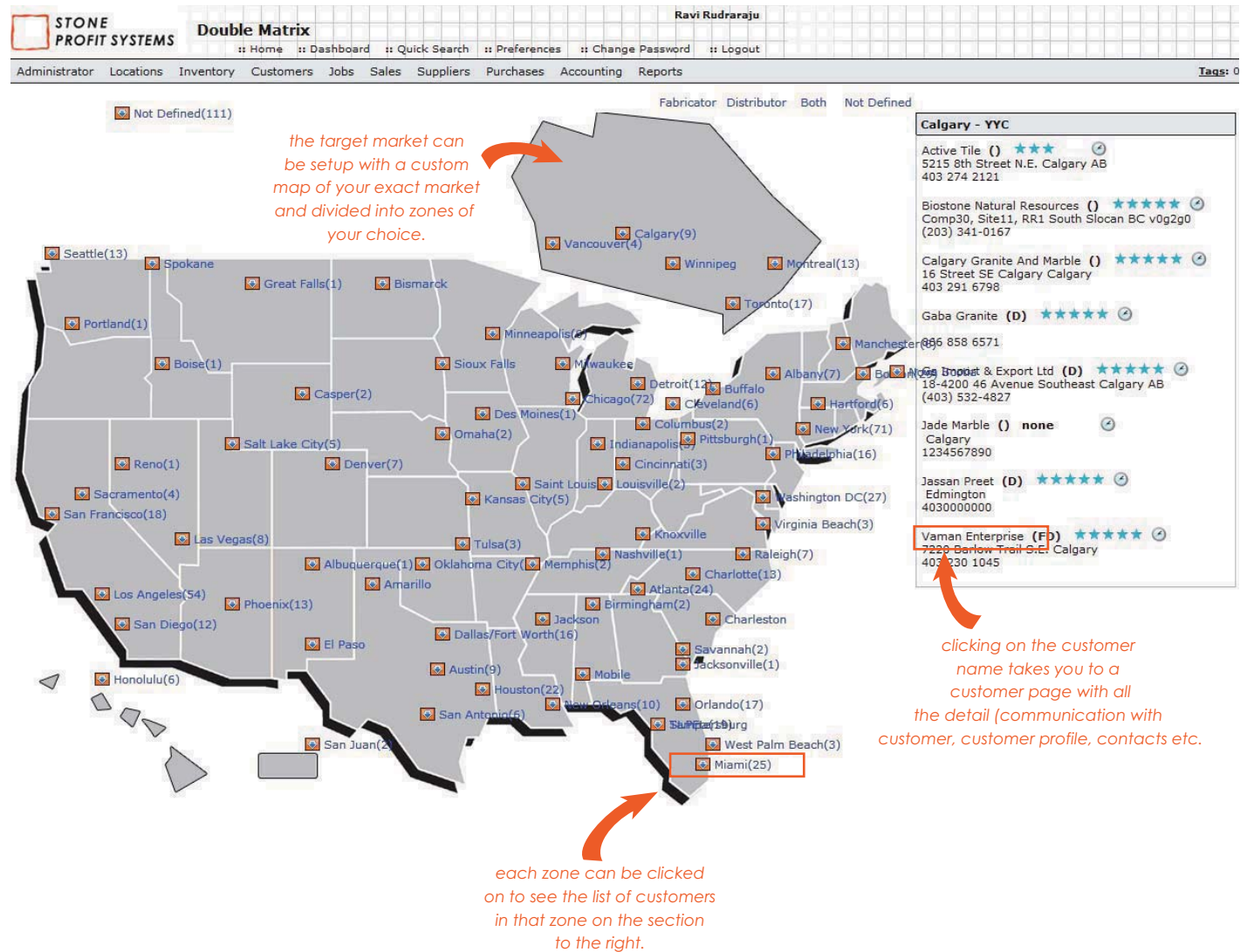
## PROSPECTIVE CUSTOMER LIST

The prospective customer list allows users to assign ratings and zones to customers very efficiently. Internal Notes regarding the customer can also be tracked. Clicking on the customer name takes the user to a customer page showing all the detailed customer information.



# Screenshots:

02 CRM Module



**STONE PROFIT SYSTEMS Double Matrix** Ravi Rudraraju

Home Dashboard Quick Search Preferences Change Password Logout

Administrator Locations Inventory Customers Jobs Sales Suppliers Purchases Accounting Reports Tags: 0

Not Defined(111) Fabricator Distributor Both Not Defined

*the target market can be setup with a custom map of your exact market and divided into zones of your choice.*

*each zone can be clicked on to see the list of customers in that zone on the section to the right.*

*clicking on the customer name takes you to a customer page with all the detail (communication with customer, customer profile, contacts etc.)*

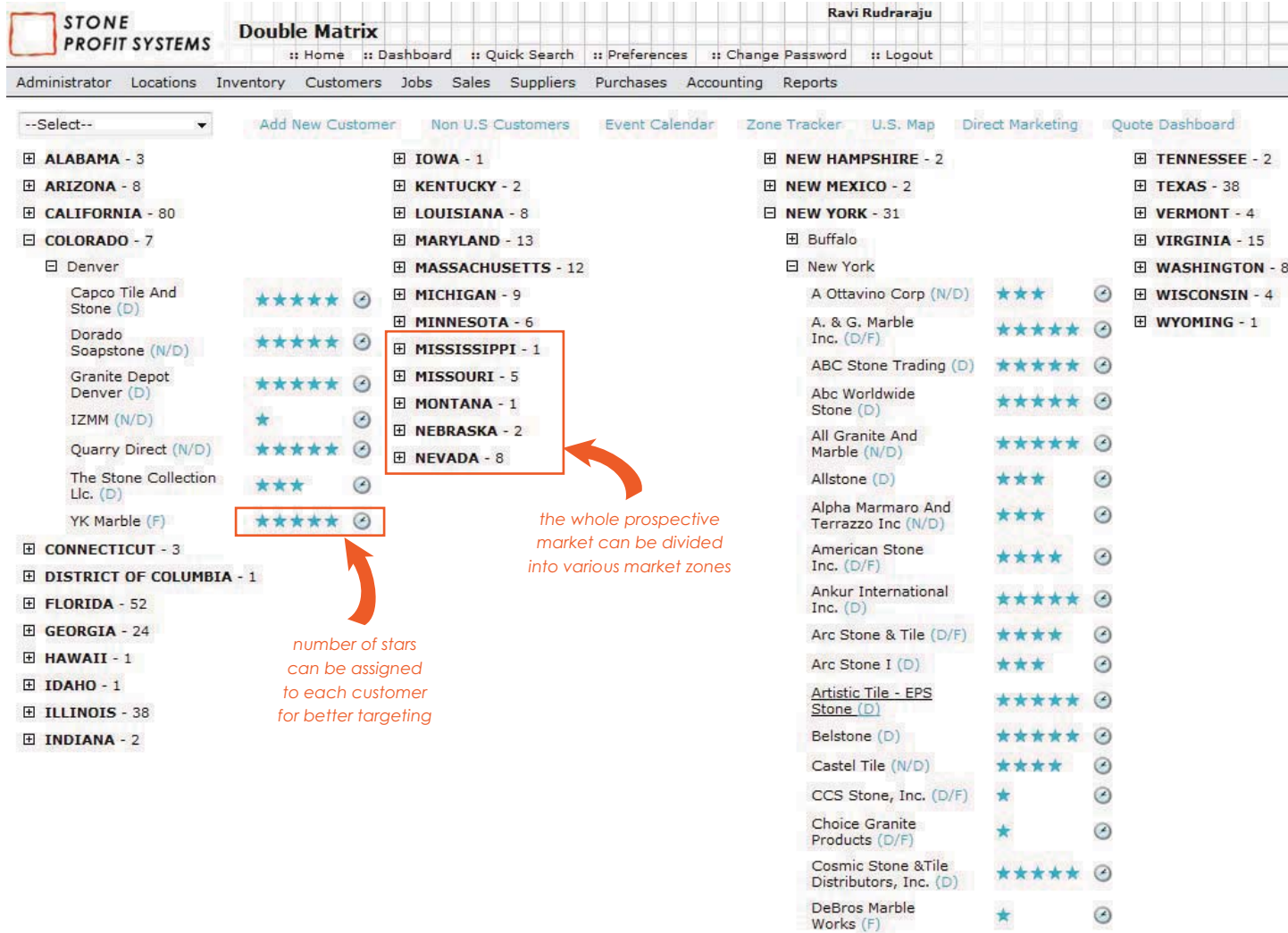
**Calgary - YYC**

- Active Tile ( ) ★★☆☆
- 5215 8th Street N.E. Calgary AB 403 274 2121
- Biostone Natural Resources ( ) ★★★★★
- Comp30, Site11, RR1 South Slocan BC v0g2g0 (203) 341-0167
- Calgary Granite And Marble ( ) ★★★★★
- 16 Street SE Calgary Calgary 403 291 6798
- Gaba Granite (D) ★★★★★
- 896 858 6571
- Alma Import & Export Ltd (D) ★★★★★
- 13-4200 46 Avenue Southeast Calgary AB (403) 532-4827
- Jade Marble ( ) none
- Calgary 1234567890
- Jassan Preet (D) ★★★★★
- Edmonton 4030000000
- Vaman Enterprise (FD) ★★★★★**
- 7220 Denbow Trail S.E. Calgary 403 230 1045

## MAP VIEW of TARGET MARKET

The map view allows a clear view of the target market with the number of customers in each zone of the target market. The drill down features allows the user to view any detailed information of a customer by clicking on the zone and then on the customer name in the right hand side section.

# Screenshots:



**STONE PROFIT SYSTEMS** Double Matrix Ravi Rudraraju

Home | Dashboard | Quick Search | Preferences | Change Password | Logout

Administrator | Locations | Inventory | Customers | Jobs | Sales | Suppliers | Purchases | Accounting | Reports

--Select-- | Add New Customer | Non U.S. Customers | Event Calendar | Zone Tracker | U.S. Map | Direct Marketing | Quote Dashboard

ALABAMA - 3	IOWA - 1	NEW HAMPSHIRE - 2	TENNESSEE - 2
ARIZONA - 8	KENTUCKY - 2	NEW MEXICO - 2	TEXAS - 38
CALIFORNIA - 80	LOUISIANA - 8	NEW YORK - 31	VERMONT - 4
COLORADO - 7	MARYLAND - 13	Buffalo	VIRGINIA - 15
Denver	MASSACHUSETTS - 12	New York	WASHINGTON - 8
Capco Tile And Stone (D) ★★★★★	MICHIGAN - 9	A Ottavino Corp (N/D) ★★★	WISCONSIN - 4
Dorado Soapstone (N/D) ★★★★★	MINNESOTA - 6	A. & G. Marble Inc. (D/F) ★★★★★	WYOMING - 1
Granite Depot Denver (D) ★★★★★	MISSISSIPPI - 1	ABC Stone Trading (D) ★★★★★	
IZMM (N/D) ★	MISSOURI - 5	Abc Worldwide Stone (D) ★★★★★	
Quarry Direct (N/D) ★★★★★	MONTANA - 1	All Granite And Marble (N/D) ★★★★★	
The Stone Collection Llc. (D) ★★★	NEBRASKA - 2	Allstone (D) ★★★	
YK Marble (F) ★★★★★	NEVADA - 8	Alpha Marmaro And Terrazzo Inc (N/D) ★★★	
CONNECTICUT - 3		American Stone Inc. (D/F) ★★★	
DISTRICT OF COLUMBIA - 1		Ankur International Inc. (D) ★★★★★	
FLORIDA - 52		Arc Stone & Tile (D/F) ★★★★★	
GEORGIA - 24		Arc Stone I (D) ★★★	
HAWAII - 1		Artistic Tile - EPS Stone (D) ★★★★★	
IDAHO - 1		Belstone (D) ★★★★★	
ILLINOIS - 38		Castel Tile (N/D) ★★★★★	
INDIANA - 2		CCS Stone, Inc. (D/F) ★	
		Choice Granite Products (D/F) ★	
		Cosmic Stone &Tile Distributors, Inc. (D) ★★★★★	
		DeBros Marble Works (F) ★	

*the whole prospective market can be divided into various market zones*

*number of stars can be assigned to each customer for better targeting*

## ZONE TREE

The zone tree page shows how the target market can be divided into zones and sub zones and clients can be assigned to the zones. This allows sales people to effectively organise the clients in various zones and give them star ratings based on their size or buying power.

# Screenshots:

**STEP 1:** search for a customer or supplier or vendor

**Customer/Supplier/Vendor Search**

Customer  Supplier  Vendor

Name:

**Search Results**

[ABC Company](#)  
2057 W Division  
Chicago IL  
Ph:444-444-8888  
Email: whatever@whatever.com

[Abc Granite Company](#)  
5757 N Lincoln  
Cyhicago IL - 39403  
Ph:000-000-0000  
Email:

**STEP 2:** Select the customer or supplier or vendor

**Create a Event/Message**

Title:  Schedule Date:

Customer:  Schedule Time:

Material:  Price:

Description:  Sales Person:

Type:

**STEP 5:** Enter all the message detail and the person the message needs to be sent to and "create message"

**STEP 3:** Search for the material if any material involved in the message

**Search for Product**

SKU:

Product:

**Search Results**

[12 X 12 Blue Pearl\(12BIPer\)](#)  
Price:\$10.00 SQFT.

[12 X 12 Emerald Pearl\(12EmPer\)](#)  
Price:\$10.00 SQFT.

[25LBS PEARL GREY 19\(9CM 1985\)](#)  
Price:\$10.50 EACH

[2CM Antique Pearl \(2AnPe\)](#)  
Price:\$10.00 SQFT.

[2CM Astral Pearl \(2AsPe\)](#)  
Price:\$10.00 SQFT.

[2CM Blue Pearl \(2BIPe\)](#)  
Price:\$19.69 SQFT.

**STEP 4:** Select the material if any material involved in the message

## ENTER AN EVENT PAGE

This page allows you to enter messages from customers, suppliers and vendors into the system. The messages later are shown in the post login page for the user they were sent to, the customer/supplier/vendor page and the material page if the message involves any material.

For <b>Isaac Newton</b> Asked For Uba Tuba P	1/20/2010 13:46
<b>Global Granite (C)</b>	<b>2CM Uba Tuba (\$0.00)</b>
Schdt.:1/8/2010	Entered By System Administrator
	<a href="#">CLOSE</a>
For <b>System Administrator</b> Material Enquiry	1/20/2010 13:46
<b>Roma Tile And Marble (C)</b>	<b>2CM Magellan Green (\$0.00)</b>
Schdt.:1/8/2010	Entered By System Administrator
	<a href="#">CLOSE</a>
For <b>System Administrator</b> Price Request For 520 SQFT.	1/20/2010 13:46
<b>Global Granite (C)</b>	<b>16 X 16 Impala Black (\$2.59)</b>
Schdt.:1/8/2010 10:00 am	Entered By System Administrator
	<a href="#">CLOSE</a>

**EXAMPLE:** the first message in this list for Global Granite will alert the user in the following pages

1. GLOBAL GRANITE's **CUSTOMER DETAIL PAGE**
2. UBA TUBA's **MATERIAL DETAIL PAGE**
3. ISAAC NEWTON's **POST LOGIN WELCOME PAGE**

## POST LOGIN PAGE WITH MESSAGE ALERTS

Whenever a user logs into the system all the messages sent to him by other users shall be displayed in the post login welcome page.

# What is it?



## CELL PHONE MODULE

This Module allows your company employees on the road to have access to the information they need to improve sales and stay connected. Works with any **mobile phones with access to internet.**

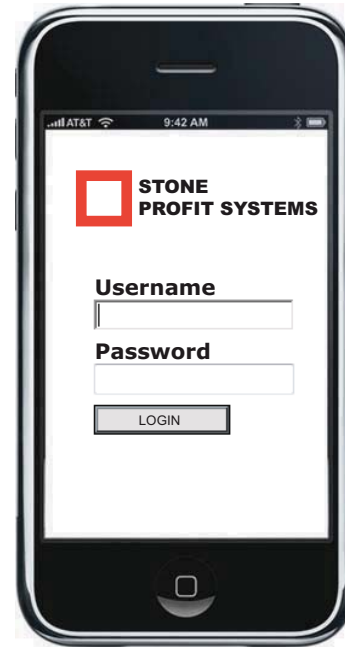
Main functions include:

**Search Inventory availability, dimensions, lookup pictures.**

Lookup a **material detail** – its various names, origin, pricing, ETA dates for materials in transit,

Lookup a **prospective customer** – the customer detail – Address, type of customer,

Lookup a **Active customer** – the customer history and open balances.



**Go Ahead.. Take your office anywhere you go.**

# Why do I need it?



## CELL PHONE MODULE

**Increase Sales:**

You can have your sales people connect to stone profits from anywhere to lookup inventory available for sale, material pricing thus increase their ability to sell.

**Stay Connected:**

You get to stay connected to find out realtime information regarding your customers and material availability virtually anywhere your phone works.

**Better Collections:**

The cellphone module reports the Receivable balances of your customers and enables your sales people to be on the edge when it comes to collecting money.

**Better Customer Service:**

This module means your sales people can answer all your customer questions on the fly. Offering the information your customers need when they need, converts to better customer service.



03 CELL PHONE Module

# How does it work?

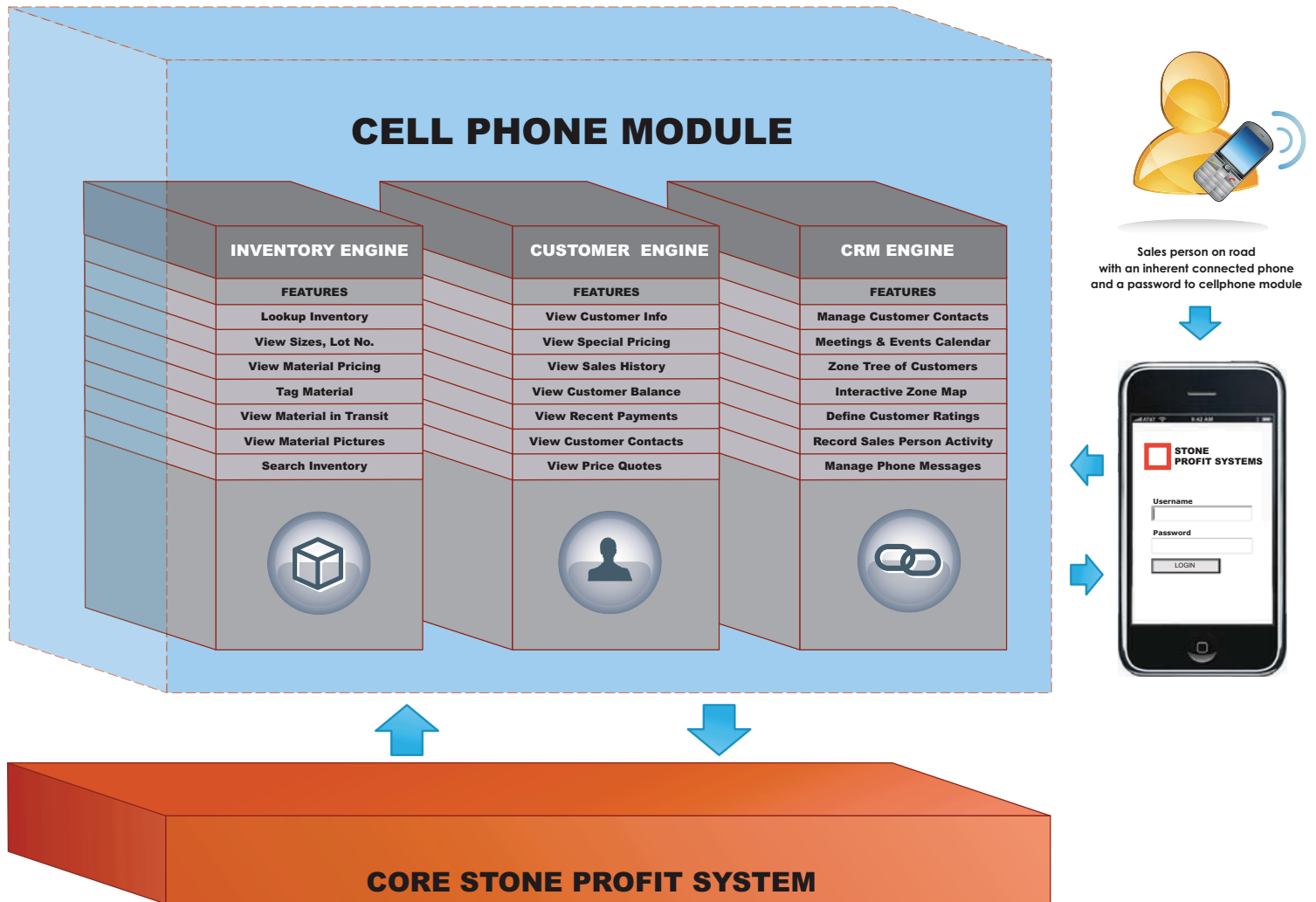


If your company's sales person has an internet connected phone then he can stay connected to Stone Profits on the road. Each Salesperson does need a username and a password so that some of the sales people can be restricted from this module.

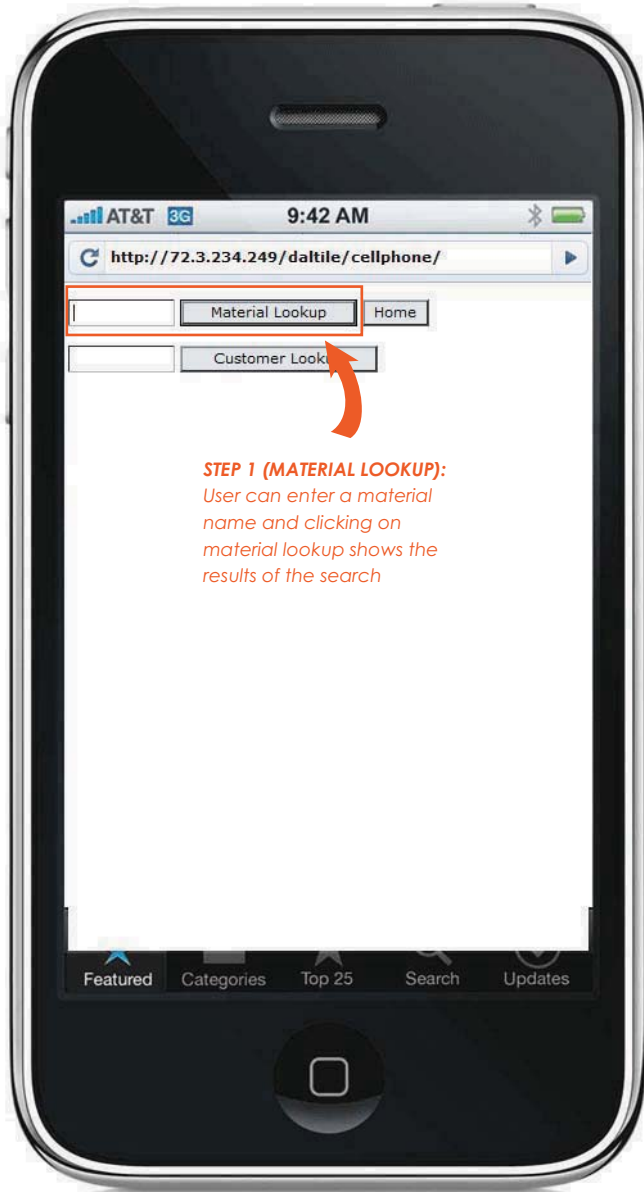
The Cellphone Module comprises of three engines

1. **Inventory Engine:** To view Material information, inventory availability, Pricing, Lot No., Sizes etc.
2. **Customer Engine:** To view Customer information, Special pricing, Sales history, Customer balances, Contact Information etc.
3. **CRM Engine:** To manage Communication with Customers, Events and meetings with customers etc.

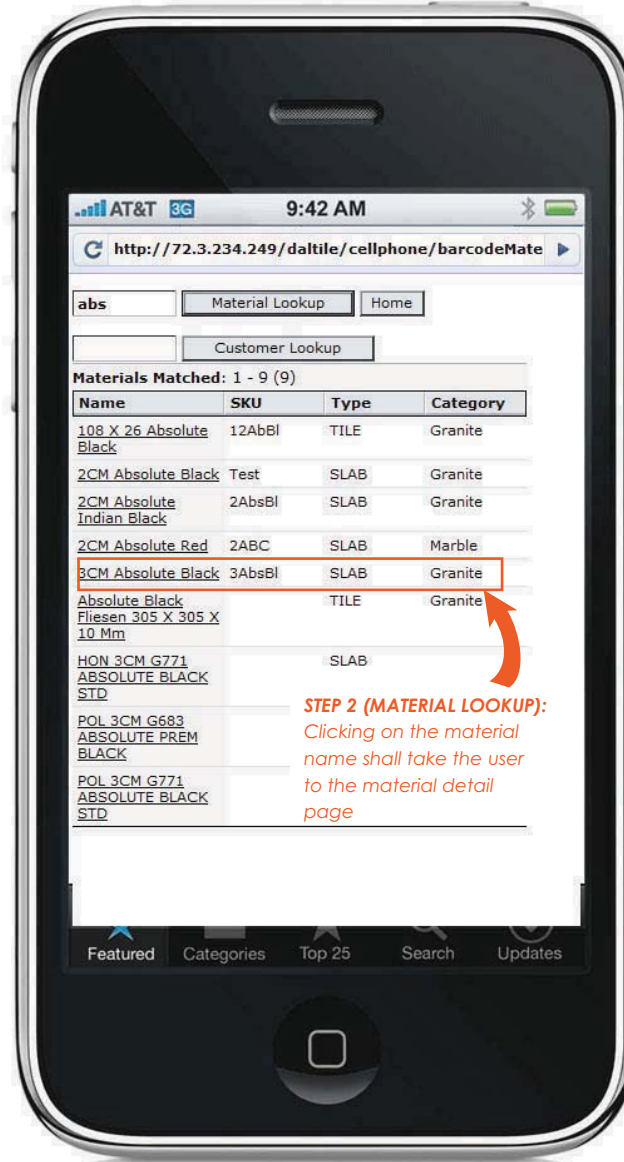
03 CELL PHONE Module



# Screenshots:



**STEP 1 (MATERIAL LOOKUP):**  
 User can enter a material name and clicking on material lookup shows the results of the search



**STEP 2 (MATERIAL LOOKUP):**  
 Clicking on the material name shall take the user to the material detail page

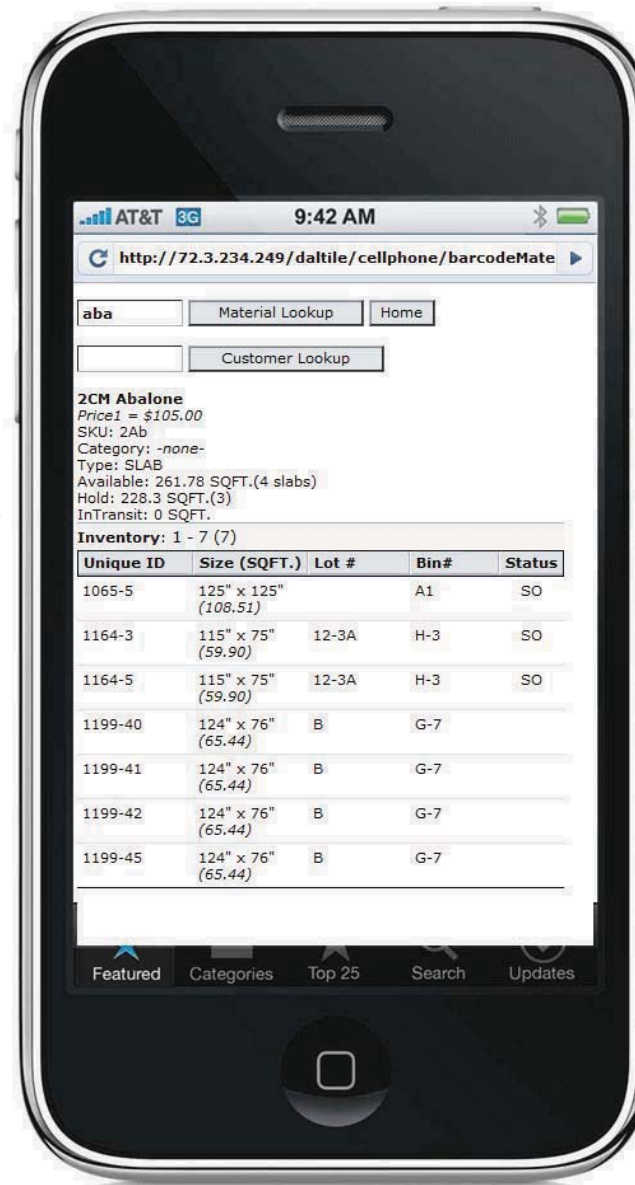
## MATERIAL LOOKUP

A Sales person or any user that has access can perform a material lookup using his/her internet connected cellphone. The material search of the material lookup shows the results in a cellphone optimized view. The user may click on the material name to drill further down to view detailed information and inventory availability of that material.

# Screenshots: CELL PHONE MODULE

## 03 CELL PHONE Module

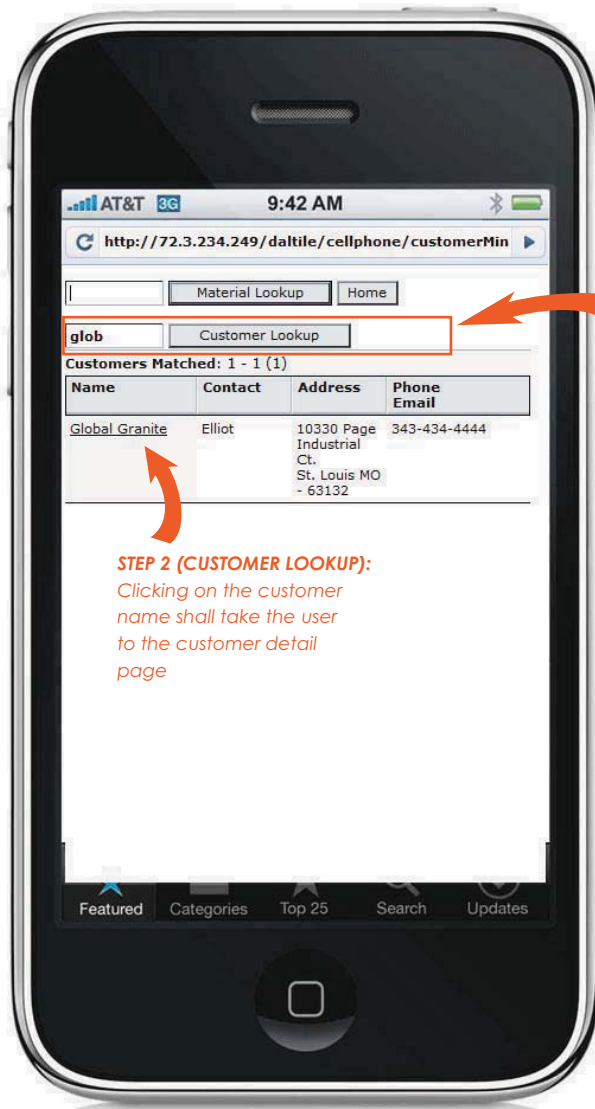
**STEP 3 (MATERIAL LOOKUP):**  
User can view the detailed material profile as well as inventory availability and slab dimensions, lot number etc.



### **MATERIAL DETAIL PAGE**

The Material Detail Page shows the material profile as well as the detailed list of inventory, sizes, lot numbers, bin# or A-Frame # etc.

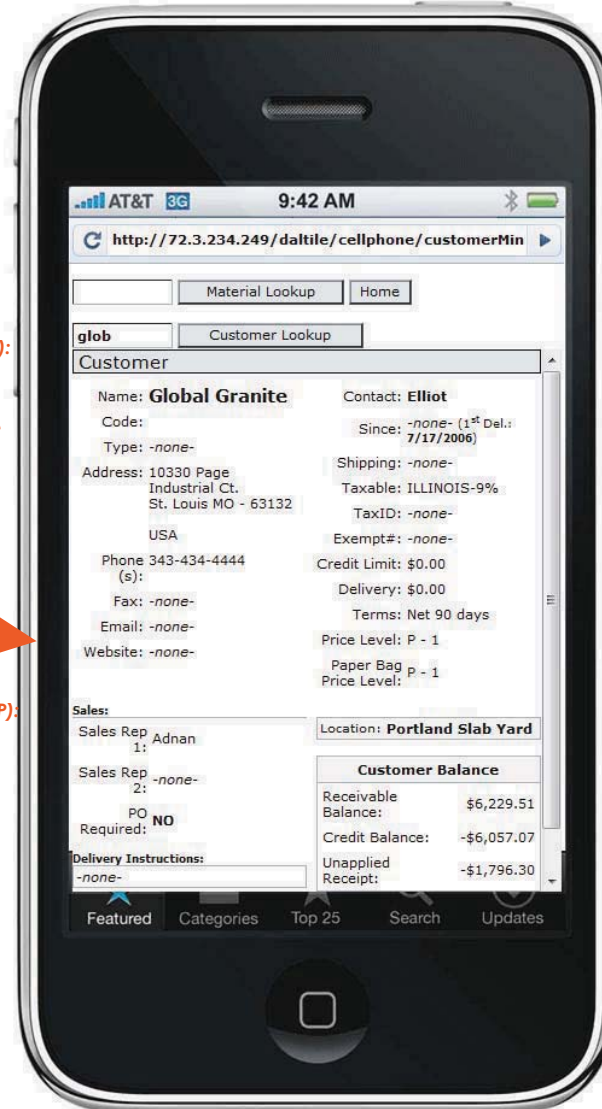
# Screenshots: CELL PHONE MODULE



**STEP 2 (CUSTOMER LOOKUP):**  
Clicking on the customer name shall take the user to the customer detail page

**STEP 1 (CUSTOMER LOOKUP):**  
User can enter a customer name and clicking on customer lookup shows the results of the search

**STEP 2 (CUSTOMER LOOKUP):**  
The customer detail page has all the information regarding the customer including customer balance.



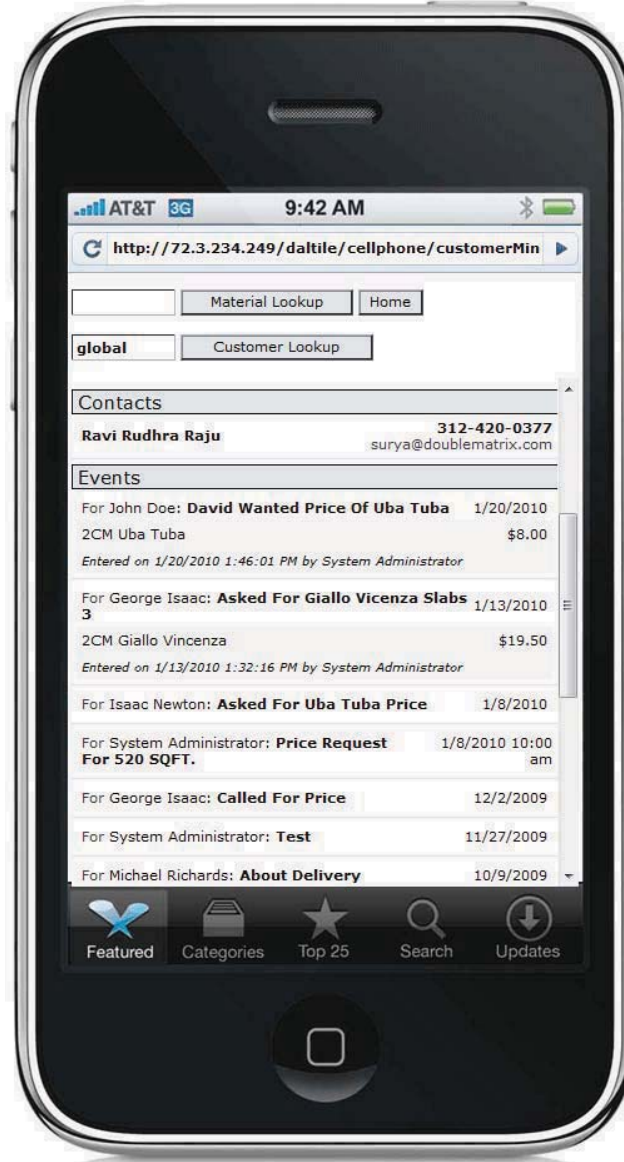
## CUSTOMER LOOKUP

The customer search of the customer lookup shows the results in a cellphone optimized view. The user may click on the customer name to drill further down to view detailed information and balance of that customer.



# Screenshots: CELL PHONE MODULE

**STEP 3 (CUSTOMER LOOKUP):**  
User can also view the list of customer contacts and the events that are scheduled or past messages from/for that customer



## CUSTOMER DETAIL PAGE

The Customer Detail Page has other information beyond the basic customer profile and customer balance. This page also lists all the customer events/messages along with customer contacts.

# What **is it?**



## SUPPLIER LOGIN MODULE

This module allows your suppliers to connect to your system and update the following information only on the purchases from that supplier.

1. **Upload Packing list information** for purchases you have created from that supplier (inventory sizes, pictures, lot numbers etc.).
2. **Upload Pictures** for materials that are being shipped by that supplier.
3. **To Print Barcodes** for material being shipped to you so that they can stick them to the materials at the supplier premises before loading them into the container.
3. **Upload** any purchase related **scanned documents** (Bill of lading, Freight documents etc).
4. **Update** purchase **status information** (container numbers, ship dates, ETA dates etc).

# Why **do I need it?**



## SUPPLIER LOGIN MODULE

### Convenience:

This module **reduces a lot of work** for your purchasing department and **eliminates entry of most of the purchase information** forcing your supplier to enter this information and your employees merely reviewing and approving it.

### Better Customer Service:

This module means your get information and **pictures regarding materials in transit** even before you receive them and that translates to you being able to provide your customers with more information.

### Save Time and Money:

The amount of time spent by your purchasing department in mundane tasks personnel is drastically reduced and their **valuable time could be spent on other productive initiatives.**

### Increase Sales:

This feature provides the **ability to presell material** even before the material is received into your warehouse. There is an area in each purchase to **mark any presale requests** by your customers on material that is still in transit. This feature also allows for **faster inventory turnarounds.**

## IMPORTANT FEATURES

### Upload Packinglist:

Suppliers can upload packing list information (sizes, lot numbers etc) of your purchases from them.

### Upload Pictures:

Suppliers can upload pictures of the materials they are shipping to you.

### Update Purchase Info:

Suppliers can update information such as Container number, ETA Date etc for containers on purchases from them.

### Upload Documents:

Suppliers can upload scanned documents of various documents such as BOL, Customs Documents etc..

### Print Barcodes:

Suppliers can print your system barcodes for materials being shipped to you.

### Security:

Suppliers that have preset username and password only have access to their purchases and they are locked out of their purchase as soon your company marks that materials as received.

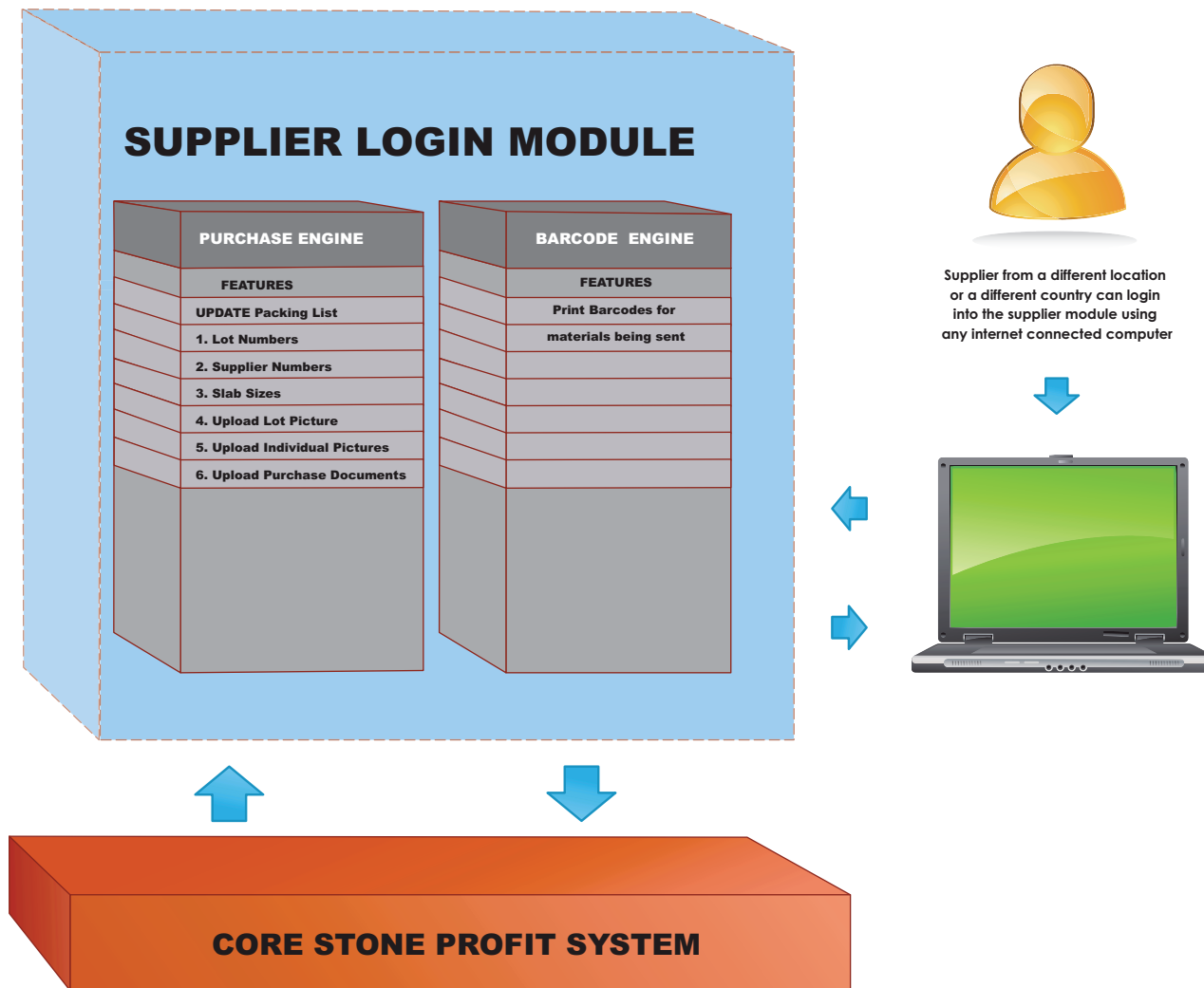
# How does it work? SUPPLIER LOGIN MODULE

Trusted suppliers can be given access to the supplier module to update your purchase information without compromising security. They could gain access to the supplier login using a username and password.

1. **Purchase Engine:** To update Packing list information such as material item numbers, Lot No., Sizes etc. and upload pictures.

2. **Barcode Engine:** To view Customer information, Special pricing, Sales history, Customer balances, Contact Information etc.report

## 04 SUPPLIER LOGIN Module




# Screenshots: SUPPLIER LOGIN MODULE

**STONE PROFIT SYSTEMS Milwaukee Marble**

Home Search **List All Purchases** List All P.O.s Logout

Purchases: 1 - 10 (10)

Purchase # = Search 

Purchase #	PO #	Pur. Date	Container #	Ship To	Status												
<a href="#">1924</a>	1924	1/14/2010	NYKU2731343	Milwaukee Marble	Released (-no date-)												
<table border="1"> <thead> <tr> <th>Material</th> <th>Slabs</th> <th>Quantity</th> <th>Unit Price</th> <th>Price</th> <th>Picture</th> </tr> </thead> <tbody> <tr> <td>3CM UBATUBA - MARBRASA</td> <td></td> <td>2728.21 SQFT.</td> <td>\$4.04</td> <td>\$10,214.57</td> <td>Add</td> </tr> </tbody> </table>						Material	Slabs	Quantity	Unit Price	Price	Picture	3CM UBATUBA - MARBRASA		2728.21 SQFT.	\$4.04	\$10,214.57	Add
Material	Slabs	Quantity	Unit Price	Price	Picture												
3CM UBATUBA - MARBRASA		2728.21 SQFT.	\$4.04	\$10,214.57	Add												
<a href="#">1925</a>	1925		NYKU2565915	Milwaukee Marble	Released (-no date-)												
<table border="1"> <thead> <tr> <th>Material</th> <th>Slabs</th> <th>Quantity</th> <th>Unit Price</th> <th>Price</th> <th>Picture</th> </tr> </thead> <tbody> <tr> <td>3CM UBATUBA - MARBRASA</td> <td></td> <td>2478.21 SQFT.</td> <td>\$4.04</td> <td>\$10,011.97</td> <td>Add</td> </tr> </tbody> </table>						Material	Slabs	Quantity	Unit Price	Price	Picture	3CM UBATUBA - MARBRASA		2478.21 SQFT.	\$4.04	\$10,011.97	Add
Material	Slabs	Quantity	Unit Price	Price	Picture												
3CM UBATUBA - MARBRASA		2478.21 SQFT.	\$4.04	\$10,011.97	Add												
<a href="#">1926</a>	1926	1/14/2010	NYKU3304963	Milwaukee Marble	Released (-no date-)												
<table border="1"> <thead> <tr> <th>Material</th> <th>Slabs</th> <th>Quantity</th> <th>Unit Price</th> <th>Price</th> <th>Picture</th> </tr> </thead> <tbody> <tr> <td>3CM UBATUBA - MARBRASA</td> <td></td> <td>2610.89 SQFT.</td> <td>\$4.04</td> <td>\$10,548.00</td> <td>Add</td> </tr> </tbody> </table>						Material	Slabs	Quantity	Unit Price	Price	Picture	3CM UBATUBA - MARBRASA		2610.89 SQFT.	\$4.04	\$10,548.00	Add
Material	Slabs	Quantity	Unit Price	Price	Picture												
3CM UBATUBA - MARBRASA		2610.89 SQFT.	\$4.04	\$10,548.00	Add												
<a href="#">1927</a>	1927	1/14/2010	NYKU3242938	Milwaukee Marble	Released (-no date-)												
<table border="1"> <thead> <tr> <th>Material</th> <th>Slabs</th> <th>Quantity</th> <th>Unit Price</th> <th>Price</th> <th>Picture</th> </tr> </thead> <tbody> <tr> <td>3CM UBATUBA - MARBRASA</td> <td></td> <td>2666.15 SQFT.</td> <td>\$4.04</td> <td>\$10,771.25</td> <td>Add</td> </tr> </tbody> </table>						Material	Slabs	Quantity	Unit Price	Price	Picture	3CM UBATUBA - MARBRASA		2666.15 SQFT.	\$4.04	\$10,771.25	Add
Material	Slabs	Quantity	Unit Price	Price	Picture												
3CM UBATUBA - MARBRASA		2666.15 SQFT.	\$4.04	\$10,771.25	Add												
<a href="#">1915</a>	1915	1/7/2010	NYKU2519530	Milwaukee Marble	On The Water (-no date-)												
<table border="1"> <thead> <tr> <th>Material</th> <th>Slabs</th> <th>Quantity</th> <th>Unit Price</th> <th>Price</th> <th>Picture</th> </tr> </thead> <tbody> <tr> <td>3CM UBATUBA - MARBRASA</td> <td></td> <td>2609.15 SQFT.</td> <td>\$4.04</td> <td>\$10,540.97</td> <td>Add</td> </tr> </tbody> </table>						Material	Slabs	Quantity	Unit Price	Price	Picture	3CM UBATUBA - MARBRASA		2609.15 SQFT.	\$4.04	\$10,540.97	Add
Material	Slabs	Quantity	Unit Price	Price	Picture												
3CM UBATUBA - MARBRASA		2609.15 SQFT.	\$4.04	\$10,540.97	Add												

*Clicking on the Purchase number shall allow the user to go into the purchase detail page allowing other functionality*

*Only Purchases that were created with this supplier and that were not received by your company show up on this list*

## LIST OF OPEN PURCHASES

The system allows suppliers to view the list of all the open purchases created by your company but have not been shipped by the supplier. From this page the supplier can go into each purchase detail page and update information related to that purchase.

# Screenshots: SUPPLIER LOGIN MODULE

**STONE PROFIT SYSTEMS** **DalTile Stone**

Home Search **List All Purchases** List All P.O.s Logout

**Purchase #: 1229**

Status: **On Water**

Purchase Date: Dec 25, 2008

Ship Date: Dec 25, 2008

Received Date: *-none-*

Due Date: *-none-*

Container #: 123

Shipment Terms:  
Free On Board

Ship to: **Portland Slab Yard**

Address: 3240 Northwest 29th Avenue  
Portland OR - 97210

Phone: 503-236-4585

Fax: 503-228-8431

Delivery: By Ship

**Links**

- Edit Purchase
- Edit Purchased Slabs
- Print Purchase
- List All P.O.s
- List All Purchases
- Print Barcodes

*Clicking on the barcode icon allows the supplier to print barcodes of the materials being shipped.*

**Materials Purchased: 1 - 3 (3)**

Material =  Search

Material ▲	Slabs	Quantity	Unit Price	Price	Picture
12 X 12 Carioca Gold	-none-	50.00 SQFT.	\$1.20	\$60.00	
2CM Uba Tuba	35 - <a href="#">Add Slab...</a>	1,748.00 SQFT.	\$9.60	\$16,780.80	
2CM Verde Butterfly	9 - <a href="#">Add Slab...</a>	487.00 SQFT.	\$12.90	\$6,282.30	

*Clicking on "Add Slab" allows the supplier to enter the detailed packing slip of the container including material sizes, lot numbers, bundle numbers etc.*

*Clicking on the Picture Icon opens a popup window that allows the supplier to upload pictures of the materials being shipped.*

**PURCHASES DETAIL PAGE**

The system allows suppliers to view only purchases that have not yet been received by your company.

# Screenshots: SUPPLIER LOGIN MODULE

Purchase #: **1192**
[Change Information](#) | [Delete](#)

Status: **Not Received**

Total Value: **\$20,820.00**

Purchase Date: Aug 31, 2007

Ship Date: Sep 10, 2007

ETA Date: *-none-*

Invoice #: *-none-*

Container #: *-none-*

Invoice Date: Sep 10, 2007

Due Date: **Sep 10, 2007 (-865)**

Payment Hold: **No**

Received Date: *-none-*

**Payment Terms:**  
C.O.D

**Shipment Terms:**  
Free On Board

Invoice #	Vendor	Amount
Other Costs		\$3,150.00
Total Additional Costs		\$3,150.00
Total SQFT.		2,400.00
Additional Costs per SQFT.		<b>\$1.31</b>

Created By: System Administrator

Supplier: **La Qualita Group**

Contact: Fernanda

Address: 555 N Marine Dr North Hollywood, Brazil

Phone(s): 49-534044233  
49-534044232

Fax: 49-534044231

Ship to: **ABC GRANITE DISTRIBUTION COMPANY**

Contact: Patricio

Address: 445 E Ohio St.  
Salt Lake City UT - 060611

Phone: 312-828-0600

Delivery: By Ship

Purchase Details	
Materials	\$17,670.00
Extra Costs	\$0.00
Discount	-\$0.00
Tax	\$0.00
<b>Total</b>	<b>\$20,820.00</b>

Payments Applied	
Balance Due	<b>\$20,820.00</b>

**Links**

[Edit this Purchase](#)

**Documents**

[Print Purchase - Detail](#)

[Print Purchase](#)

**P.O.**

*-none-*

**Materials Purchased:** 1 - 4 (4) [Add New...](#)

Material (Lot#)	Slabs	Unit Cost	Unit Freight	Landed Cost	Purchase Qty	Total Cost	Pic
2CM Absolute Black (Test)	14 (0) - <a href="#">Add Slab...</a> <a href="#">Edit Slabs...</a>	\$4.50	None	\$4.50	500 SQFT.	\$2,250.00	
2CM Argo Green (2ArGr)	14 (0) - <a href="#">Add Slab...</a> <a href="#">Edit Slabs...</a>	\$6.70	None	\$6.70	600 SQFT.	\$4,020.00	
2CM Black Galaxy (2BlGa)	15 (0) - <a href="#">Add Slab...</a> <a href="#">Edit Slabs...</a>	\$6.40	None	\$8.40	700 SQFT.	\$5,880.00	
2CM Crema Marfil (2CrMa)	14 (0) - <a href="#">Add Slab...</a> <a href="#">Edit Slabs...</a>	\$9.20	None	\$9.20	600 SQFT.	\$5,520.00	

Supplier can enter the dimensions in both Centimeters and inches.

**Slab Unique ID:** 1192 -

Units:  in  ft  cm

Pur. Length:  Pur. Width:  Allowance:  Bundle #:  Lot #:  Supplier Reference #:  Bin #:

Slab Notes:  Note: To add multiple slabs input the number of slabs and Click on "Add Slab(s)" No. of Slabs  [Add Slab](#)

\* Items in blue are supplier product names and supplier SKU numbers

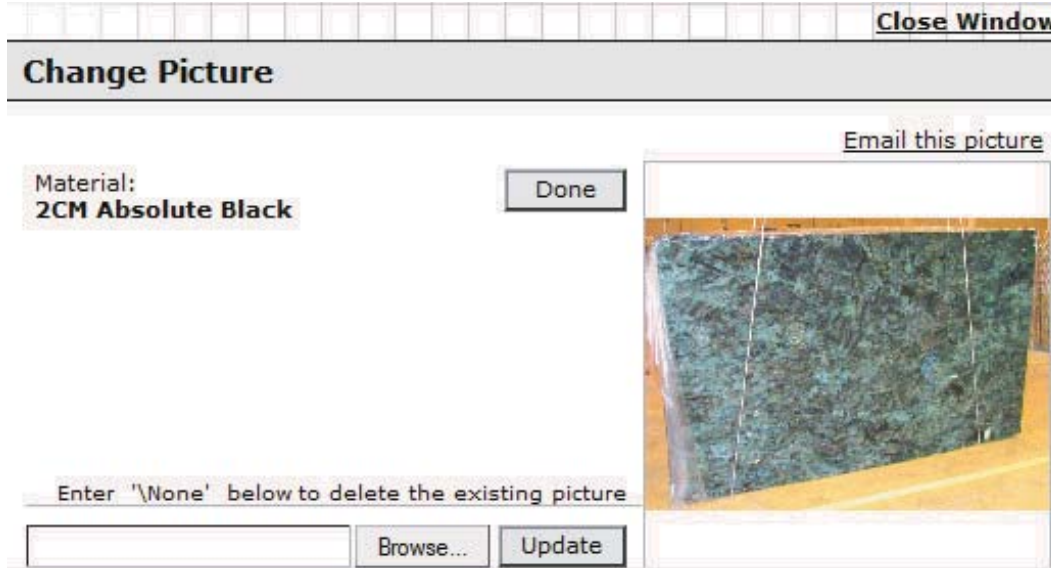
## PURCHASES PACKING LIST ENTRY

The system allows suppliers to enter the packing slip in both cms. or inches and the system converts the dimensions to inches for your company users.

04 SUPPLIER LOGIN Module

-29-

# Screenshots: SUPPLIER LOGIN MODULE



*Clicking on the Camera icon opens a popup window that allows the supplier to upload pictures of the material being shipped.*

## UPLOAD PICTURES

The pictures for the material being shipped can be uploaded two ways.

1. a picture representing the lot material.
2. a picture representing the exact slab if the slab has some special movement or any imperfections.



*the system setup allows the barcode labels to be setup in various formats. A company logo can also be setup to be shown on the barcode label.*

## PRINT BARCODES

The information printed on the barcodes can be changed during system setup. Barcodes can also be setup to show the company's logo on the barcode label.

# What is it?



## CUSTOMER LOGIN MODULE

This module allows your customers to gain access to the following information

1. Your **company's inventory available** for sale (inventory sizes, pictures, lot numbers etc.) and place a request for hold.
2. Look at their account (**balance, print statements, print invoices**, review old payments).
3. If a consignment customer then **view their consignment inventory**.
4. Review all their holds on your inventory including the details of the **holds/selections** by their **homeowners/customers**.

Works from any computer connected to the internet  
Allows only customers that have a username and password given to

# Why do I need it?



## CUSTOMER LOGIN MODULE

### Increase Sales:

Your customer can review your inventory from their office instead of calling you regarding **availability, pricing and pictures if any**. All this is accessible to him if he is given a username and password to connect to your system

### Better Customer Service:

This module means your customer gets answers to his questions when he needs them **24/7 as long he is connected to the internet**.

### Save Time and Money:

The **amount of time** that is spent by your **sales and customer service** personnel is **drastically reduced** and their valuable time could be spent on other productive initiatives.

## IMPORTANT FEATURES

### Inventory Search:

Customer can Search Inventory, its dimensions, lookup pictures, make selections.

### Product Information:

Lookup a material detail – its various names, its origin, its availability, its pricing, ETA dates for materials in transit.

### Consignment Inventory:

Lookup your inventory on consignment at their location– unique id, material name, age sizes, lot numbers.

### Request for Hold:

If the customer likes to place an order on any of the inventory he/she has reviewed in the customer module he/she may place and order or request a hold on the material. The request is sent to your sales people as an email.

### Review old holds:

Customers may review any of the open holds on inventory they may have.

### Security:

Allow trusted Customers who are given a username and password. The system tracks the IP address and geographic location of the computer the customer logged in. This allows the restricting customer abusing their privileges.



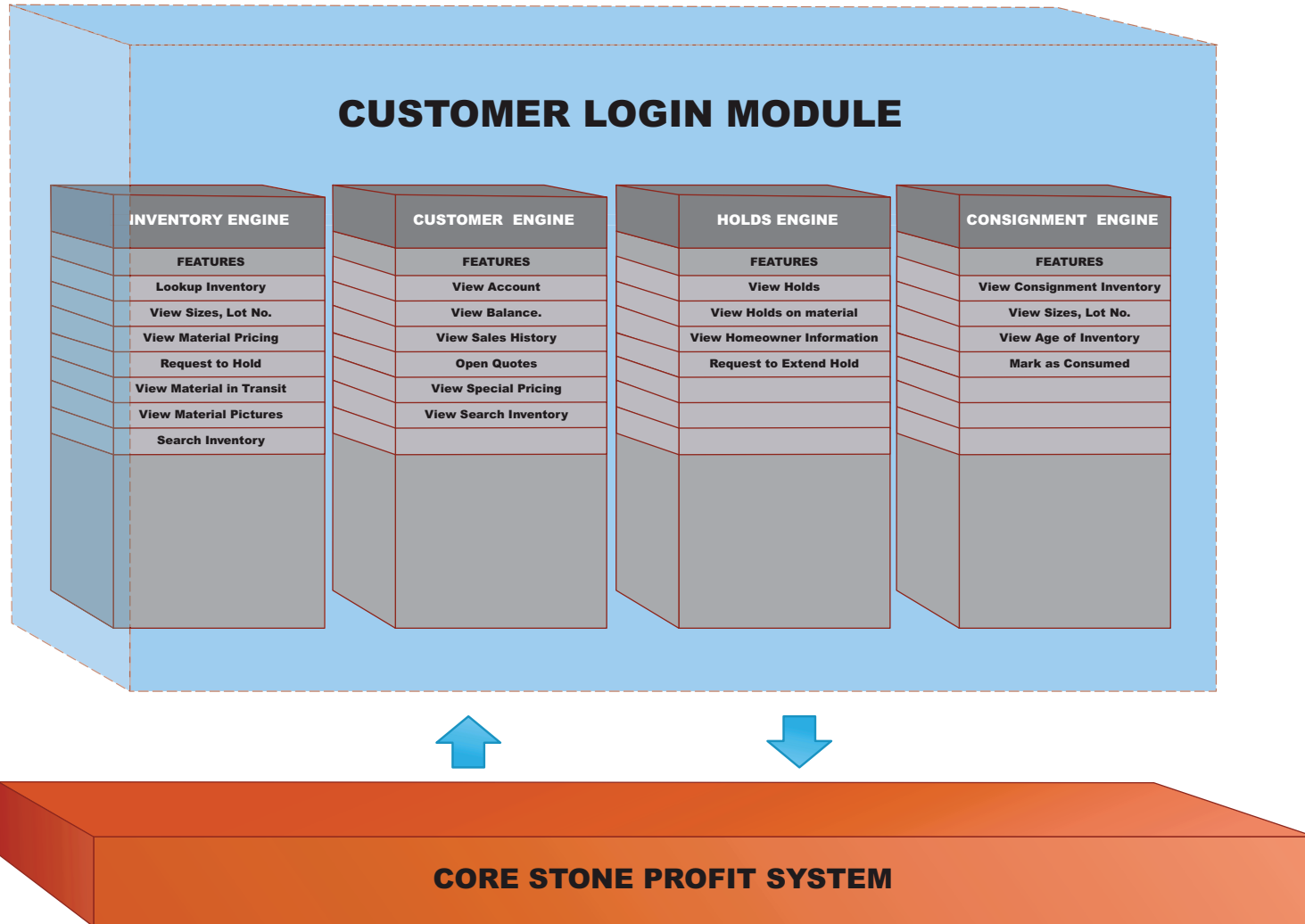
# How does it work?




Selected active customers can be given access to some part of your system through the customer login module by providing them with a username and password.

1. **Inventory Engine:** To view Material information, inventory availability, Pricing, Lot No., Sizes etc.
2. **Customer Engine:** To view Customer information, Special pricing, Sales history, Customer balances, Contact Information etc.
3. **Holds engine:** To view their customer holds and each of the hold detail information.
4. **Consignment Engine:** To view all the inventory given on consignment to that customer and for him to manage in a report

05 CUSTOMER LOGIN Module



# Screenshots: CUSTOMER LOGIN MODULE


**STONE PROFIT SYSTEMS**

**DaTile Stone**

My Account
Inventory Search
My Holds
Consignment Inventory
Logout

**Customer (Consignment)**

Name: **Absolute Marble**

Code: **12346**

Type: Fabricator

Address: 10 Flanders Rd  
Westboro

Phone 508-444-0000 (s):

Fax: *-none-*

Email: *-none-*

Url: *-none-*

Contact: *-none-*

Taxable: GEORGIA-7%

TaxID: 4545

Exempt#: *-none-*

**Sales:**

Sales Rep 1: John Doe

Sales Rep 2: *-none-*

PO Required: **NO**

**Delivery Instructions:**

each time we need to send an extra sample box

Location: **Portland Slab Yard\***

**Customer Balance**

Receivable Balance: \$19,273.61

Credit Balance: -\$3,172.21

Unapplied Receipt: \$0.00


---

**\$16,101.40**

**Aged Receivables**  
Age by Due Date: 1 - 4 (4)

Invoice #	Date	Amount	Current	1 - 30	31 - 60	61 - 90	> 90	Due
231	10/8/2009	12,688.81					12,688.81	12,688.81
9915-R2	11/14/2009	-3,172.21				-3,172.21		-3,172.21
232	2/5/2010	4,584.80	4,584.80					4,584.80
233	3/7/2010	2,542.53	2,000.00					2,000.00
			6,584.80	0.00	0.00	-3,172.21	12,688.81	16,101.40

Customers can review their account balance realtime.



## CUSTOMER ACCOUNT PAGE


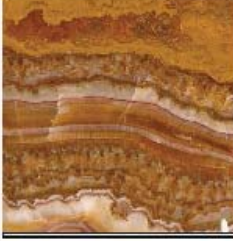




The Customer Account page allows the customers to review their account with their balance and the aged receivables detail.

# Screenshots: CUSTOMER LOGIN MODULE

My Account **Inventory Search** My Holds Consignment Inventory Logout

Product Name:  SKU:  Color: --Select-- Type: --Select-- Category: --Select-- Origin: --Select--

Show Pictures  Show Materials With Pictures Only

 <p>Product: <a href="#">12 X 12 Emperador Dark</a> SKU: <a href="#">12EmDk</a> Alternate Name: ProductType: TILE Category: Marble Available: 0.00 SQFT. Hold: 0.00 SQFT. Price(Price1): 10 Origin: Color:</p>	 <p>Product: <a href="#">3CM Rekha</a> SKU: <a href="#">3Rek</a> Alternate Name: ProductType: SLAB Category: Available: 40 Slabs Hold: 0 Slabs Price(Price1): 105 Origin: Color:</p>
 <p>Product: <a href="#">2CM Abyss Black</a> SKU: <a href="#">2AbBl</a> Alternate Name: ProductType: SLAB Category: Available: 18 Slabs Hold: 1 Slabs Price(Price1): 50 Origin: Color:</p>	 <p>Product: <a href="#">2CM Absolute Black</a> SKU: <a href="#">Test</a> Alternate Name: 2CM Black Verona; 2cm black absolute; 2cm balck and butter ProductType: SLAB Category: Granite Available: 78 Slabs Hold: 12 Slabs Price(Price1): 55 Origin:Italy Color:Green Black And Red</p>
 <p>Product: <a href="#">2CM Baltic Brown</a> SKU: <a href="#">2BaBr</a> Alternate Name: ProductType: SLAB Category: Granite Available: 38 Slabs Hold: 16 Slabs Price(Price1): 12.03 Origin: Color:</p>	 <p>Product: <a href="#">2CM Blue Pearl</a> SKU: <a href="#">2BIPe</a> Alternate Name: ProductType: SLAB Category: Granite Available: 25 Slabs Hold: 0 Slabs Price(Price1): 19.69 Origin: Color:</p>

Inventory can be Searched on various parameters

## INVENTORY SEARCH PAGE

The Material search page allows the customers to search for a required product and narrow down the search to find the materials required. The results page shows the generic picture of the material and the detailed inventory information and actual lot and individual slab pictures are shown in the product detailed page.

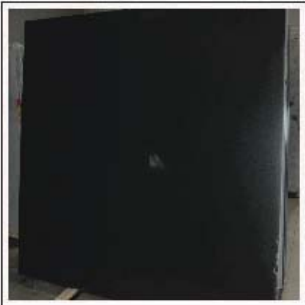
# Screenshots: CUSTOMER LOGIN MODULE

[My Account](#) | [Inventory Search](#) | [My Holds](#) | [Logout](#)

Product Name:	SKU:	Color:	Type:	Category:	Origin:
<input type="text"/>	<input type="text"/>	--Select--	--Select--	--Select--	--Select--
<input type="checkbox"/> Show Pictures		<input type="checkbox"/> Show Materials With Pictures Only		<input type="button" value="Search"/>	

### 3CM ABSOLUTE BLACK SUPREME

SKU: -none-  
 Alias: Indian Premium  
 Category: Granite  
 Type: SLAB  
 Origin: India  
 Price: \$15.97 per SQFT.



**Inventory: 1 - 37 (37)**

Material Name (Available)	Area	(Total-Hold=Available)	Status	Picture	
[-] 169	64.38 Sqft.	1 - 0 (H) - 0 (V) = 1 Available			
169-13 (A)	127" x 73"	64.38 Sqft.			<a href="#">Request for hold</a>
[-] 178	130.20 Sqft.	2 - 0 (H) - 0 (V) = 2 Available			
178-13 (A)	125" x 75"	65.10 Sqft.			<a href="#">Request for hold</a>
178-14 (A)	125" x 75"	65.10 Sqft.			<a href="#">Request for hold</a>
[-] 35	125.66 Sqft.	2 - 0 (H) - 0 (V) = 2 Available			
35-27 (5)	116" x 78"	62.83 Sqft.			<a href="#">Request for hold</a>
35-30 (6)	116" x 78"	62.83 Sqft.			<a href="#">Request for hold</a>
[-] 378	1,454.45 Sqft.	31 - 7 (H) - 0 (V) = 24 Available			
378-1 (A)	114" x 74"	58.58 Sqft.			<a href="#">Request for hold</a>
378-5 (A)	115" x 76"	60.69 Sqft.			<a href="#">Request for hold</a>
378-6 (A)	115" x 76"	60.69 Sqft.			<a href="#">Request for hold</a>
378-7 (A)	115" x 76"	60.69 Sqft.	Hold		<a href="#">Request for hold</a>
378-8 (A)	115" x 76"	60.69 Sqft.	Hold		<a href="#">Request for hold</a>
378-9 (A)	115" x 76"	60.69 Sqft.	Hold		<a href="#">Request for hold</a>
378-10 (A)	115" x 76"	60.69 Sqft.	Hold		<a href="#">Request for hold</a>
378-11 (A)	115" x 76"	60.69 Sqft.	Hold		<a href="#">Request for hold</a>
378-14 (A)	115" x 76"	60.69 Sqft.	Hold		<a href="#">Request for hold</a>
378-16 (A)	115" x 76"	60.69 Sqft.	Hold		<a href="#">Request for hold</a>

The Lot Picture or the Individual slab Picture can be reviewed by clicking on the camera icon.

Material can be requested to be put on hold by clicking on the "Request for Hold" link

### MATERIAL DETAIL PAGE

Your Customer can review the exact inventory of each material, its sizes, availability, pictures. Clicking on the camera allows the user to open the picture in a new window and send it as an email. The customer may also request for hold on a particular slab which is sent as an email to your company's sales personnel.

# Screenshots: CUSTOMER LOGIN MODULE







## 05 CUSTOMER LOGIN Module

**STONE PROFIT SYSTEMS** DalTile Stone

My Account | Inventory Search | **My Holds** | Consignment Inventory | Logout

**My Holds: 1 - 23 (23)**

Hold#  =  Search 

Hold#	Material	Unique ID	Quantity	Hold Date	Since Hold	Exp. Date	Days Left	Reference	Sidemark	
23	HON 3CM M475 CALACUTTA GOLD STD	1267-83 (M032556RE-G007)	116" x 63"	1/8/2010	16 Days	1/23/2010	-1	Michael Jordan		
23	HON 3CM M475 CALACUTTA GOLD STD	1267-84 (M070075RE-B008)	67" x 74"	1/8/2010	16 Days	1/23/2010	-1	Michael Jordan		
23	HON 3CM M475 CALACUTTA GOLD STD	1267-85 (H033336RE -A04)	125" x 72"	1/8/2010	16 Days	1/23/2010	-1	Michael Jordan		
16	2CM Atlantic Black	1173-5 (A)	146" x 57"	5/11/2009	258 Days	5/26/2009	-243	Tony Arpino Ph:124-389-8090	w2384	
16	2CM Atlantic Black	1173-16 (C)	156" x 70"	5/11/2009	258 Days	5/26/2009	-243	Tony Arpino Ph:124-389-8090	w2384	
16	2CM Atlantic Black	1173-17 (C)	156" x 70"	5/11/2009	258 Days	5/26/2009	-243	Tony Arpino Ph:124-389-8090	w2384	
16	2CM Atlantic Black	1173-18 (C)	156" x 70"	5/11/2009	258 Days	5/26/2009	-243	Tony Arpino Ph:124-389-8090	w2384	
16	2CM Atlantic Black	1173-19 (C)	156" x 70"	5/11/2009	258 Days	5/26/2009	-243	Tony Arpino Ph:124-389-8090	w2384	
16	2CM Atlantic Black	1173-20 (C)	156" x 70"	5/11/2009	258 Days	5/26/2009	-243	Tony Arpino Ph:124-389-8090	w2384	
16	2CM Atlantic Black	1173-21 (C)	156" x 70"	5/11/2009	258 Days	5/26/2009	-243	Tony Arpino Ph:124-389-8090	w2384	
16	2CM Atlantic Black	1173-11 (B)	156" x 70"	5/11/2009	258 Days	5/26/2009	-243	Tony Arpino Ph:124-389-8090	w2384	
16	2CM Atlantic Black	1173-12 (B)	156" x 70"	5/11/2009	258 Days	5/26/2009	-243	Tony Arpino Ph:124-389-8090	w2384	
16	2CM Atlantic Black	1173-13 (B)	156" x 70"	5/11/2009	258 Days	5/26/2009	-243	Tony Arpino Ph:124-389-8090	w2384	
16	2CM Atlantic Black	1173-14 (B)	156" x 70"	5/11/2009	258 Days	5/26/2009	-243	Tony Arpino Ph:124-389-8090	w2384	
16	2CM Atlantic Black	1173-15 (B)	156" x 70"	5/11/2009	258 Days	5/26/2009	-243	Tony Arpino Ph:124-389-8090	w2384	
12	2CM Abyss Black	1196-5 (A)	116" x 117"	7/2/2007	937 Days	7/17/2007	-922	Shaq o neal Ph:348-938-4933	Shaq o neal	

### HOLDS SUMMARY PAGE

Your Customer can review all the holds placed on your Inventory by his End Customers such as (Homeowners/ Interior Designers/ Architects). This allows the customer to effectively communicate with about which holds to be converted to sales and which of them to be removed from hold status.

# Screenshots:

STONE PROFIT SYSTEMS DalTile Stone												
		My Account		Inventory Search		My Holds		Consignment Inventory		Logout		
Consignment Inventory: Absolute Marble: 1 - 8 (8)												
Material		=		Search								
Material	SKU	Type	Category	Slabs	Quantity	ID	Ref	Lot	Bin	Bdl	Dim.	Qty.
108 X 26 Absolute Black	12AbBl	TILE	Granite		100.00	1248						100.00
12 X Freelength Baltic Brown Crate	12BalBr	TILE	Granite		2.00	1005						2.00
2CM Abalone	2Ab	SLAB	Granite	3	170.31	1199-1		A	G-7	B	114"x70"	55.42
						1199-4		A	G-7	B	115"x75"	59.90
						1204-1				A	144"x55"	55.00
2CM Absolute Black	Test	SLAB	Granite	5	145.79	1256-1					78"x49"	26.54
						1256-2					78"x54"	29.25
						1256-3					80"x54"	30.00
						1256-4	3452-42				80"x54"	30.00
						1256-5	3452-42	12345	Gbc0001	80"x54"	30.00	
2CM Alpha Brown	2AlBr	SLAB		1	48.74	1164-45		97kow	A	121"x58"	48.74	
2CM Antarctica	2An	SLAB		1	50.83	1164-32		5-74jkl	H-6	A	120"x61"	50.83
2cm Giallo Fiorito		SLAB	Granite	13	624.83	1177-7				A	118"x59"	48.35
						1177-8				A	118"x59"	48.35
						1177-9				A	118"x59"	48.35
						1177-10				A	118"x59"	48.35
						1177-11				A	117"x59"	47.94
						1177-12				A	117"x59"	47.94
						1177-13				A	117"x59"	47.94
						1177-14				A	117"x59"	47.94
						1177-15				A	117"x59"	47.94
						1177-16				A	117"x59"	47.94
						1177-17				A	117"x59"	47.94
						1177-18				A	117"x59"	47.94
						1177-19				A	117"x59"	47.94
3CM Abalone	3Ab	SLAB	Granite	2	206.67	1049-1				A	124"x120"	103.33
						1049-2				A	124"x120"	103.33

### CONSIGNMENT INVENTORY PAGE

Your Consignment Customer can review your inventory that is physically located at the customer's premises. This allows the customer to review realtime what is the consignment material and report any inventory cusumption periodically.

# What is it?



## WEBSITE CONNECT MODULE

This module allows realtime updates of your product information and pictures on your website.

1. **Update Product Profile Information:** When material information in your materials module is changed the website connect module updates the information on the website using a proprietary content management system.

2. **Update Product Galleries:** When the pictures in your product page are changed then your product gallery on the website is automatically updated.

# Why do I need it?



## WEBSITE CONNECT MODULE

### Convenience:

This module reduces a lot of work for your marketing department and eliminates double entry of product information on both your accounting/inventory system and the website.

### Information Accuracy:

This system could be setup in such a way that it pushes the current lot pictures of any material to the website product gallery so that your customers are viewing the most current pictures of your materials on your website.

## IMPORTANT FEATURES

### Update Material Info:

Information changed in Stone Profit System's Material file is going to update the website realtime on the materials basic information such as Colors in Material, Material Type, Alternate Names, Material Units etc.

### Update Material Pictures:

Stone Profit System has a three level picture hierarchy.

1. Material Generic picture:

A picture denoting the general look of that material.

2. Lot Picture:

A picture denoting the picture of the material from a particular lot or block.

3. Exact Slab picture:

The exact picture of a particular slab can also be shown to denote the imperfections or movements on exact materials.

# Screenshots:



## PRODUCT GALLERY INDEX

The Product Gallery Index can be setup to automatically pull in various categories of product your company offers. Your personnel can change the graphics and text on your website using our content management system without the need any special skills to update your website.



# Screenshots:



**MYSTIC GRANITE & MARBLE**

TILE GALLERY | SLAB GALLERY | ACCESSORIES | STONE 101 | PROJECTS | ABOUT MYSTIC | HOME

TILE GALLERY

\* SLAB GALLERY

NEW ARRIVALS

\* GRANITE

MARBLE

VERMONT MARBLE

ONYX

TRAVERTINE

EXOTICS

SEMI-PRECIOUS

LIMESTONE

ENGINEERED QUARTZ

COMING SOON

ACCESSORIES

STONE 101

PROJECTS

ABOUT MYSTIC

HOME

Slab Gallery > Granite

SLAB GALLERY

GRANITE

Sort By: Color

Items Per Page: --

Prev - Next - Page 1 of 9

2cm Giallo Ornamental Granite

2cm Giallo Santa Cecilia Dark Granite

2cm Tropic Brown Granite

Amarelo Ornamental Granite

Amber Yellow Granite

August Rush Gold Granite

August Rush Supreme Granite

Azul Aran Granite

Azul Aran Granite Install

Baltic Brown Granite

Bianco Antico Granite

Bianco Romano Creme Granite

Bianco Romano Granite

Black & Gold Mosaic Granite

Black Absolute 2cm Granite

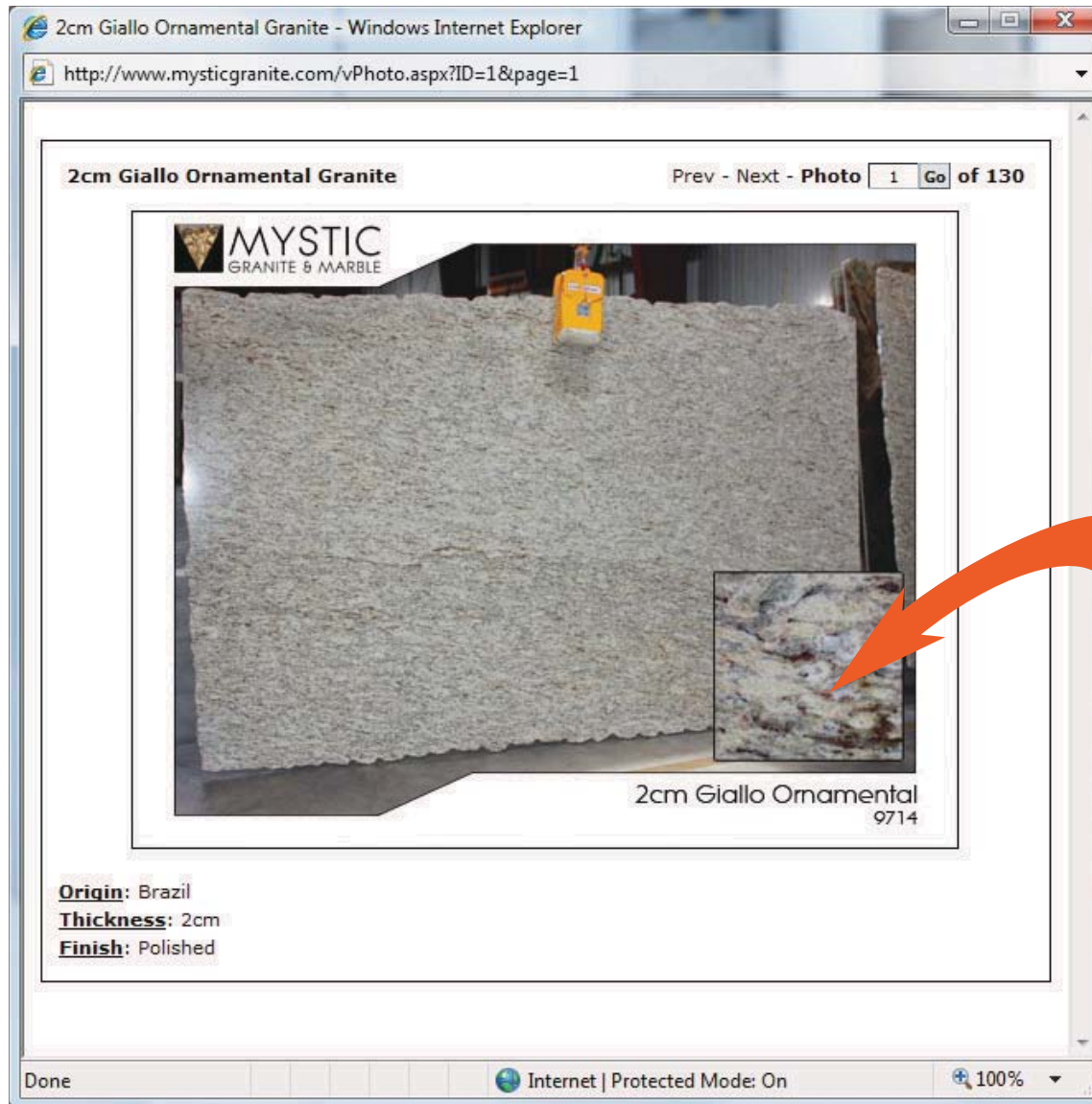
Black Absolute Leather Finish Granite

*Search Paramaters can be giving the user ability to search based on various fields.*

## PRODUCT GALLERY PAGE

The Product Gallery page can be setup to automatically pull in various products from your material master list in the Stone Profit System. Your personnel do not need to update your website as the website connect module automatically pulls the pictures attached to various products in your stone profit system and displays them on you website.

# Screenshots: WEBSITE CONNECT MODULE



*Each of the picture detail pages can be setup to show both the full picture as well as the zoom in picture.*

## PICTURE ZOOM PAGE

The Picture zoom page gives a detailed picture of any product and also shows the basic profile of the product.

# Screenshots:



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Each of the picture in the gallery index page can be changed to any picture through the admin control panel.

## PRODUCT GALLERY INDEX

The Product Gallery Index can be setup to automatically pull in various categories of product your company offers. Your personnel can change the graphics and text on your website using our content management system without the need any special skills to update your website.

# Screenshots:



Each of the pictures to be sent can be selected and an email can be sent with only the pictures selected.

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Site by Stone Profit Systems

## PRODUCT GALLERY PAGE

The Product Gallery page can be setup to automatically pull in various products from your material master list in the Stone Profit Systems. Your personnel do not need to update your website as the website connect module automatically pulls the pictures attached to various products in your stone profit systems and displays them on you website.



**STONE  
PROFIT SYSTEMS**

YOU GIVE A LOT TO YOUR BUSINESS >> SO DO WE

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